



# Ventisqueros

*Best in class performance*

Market Update

**Aug-25**

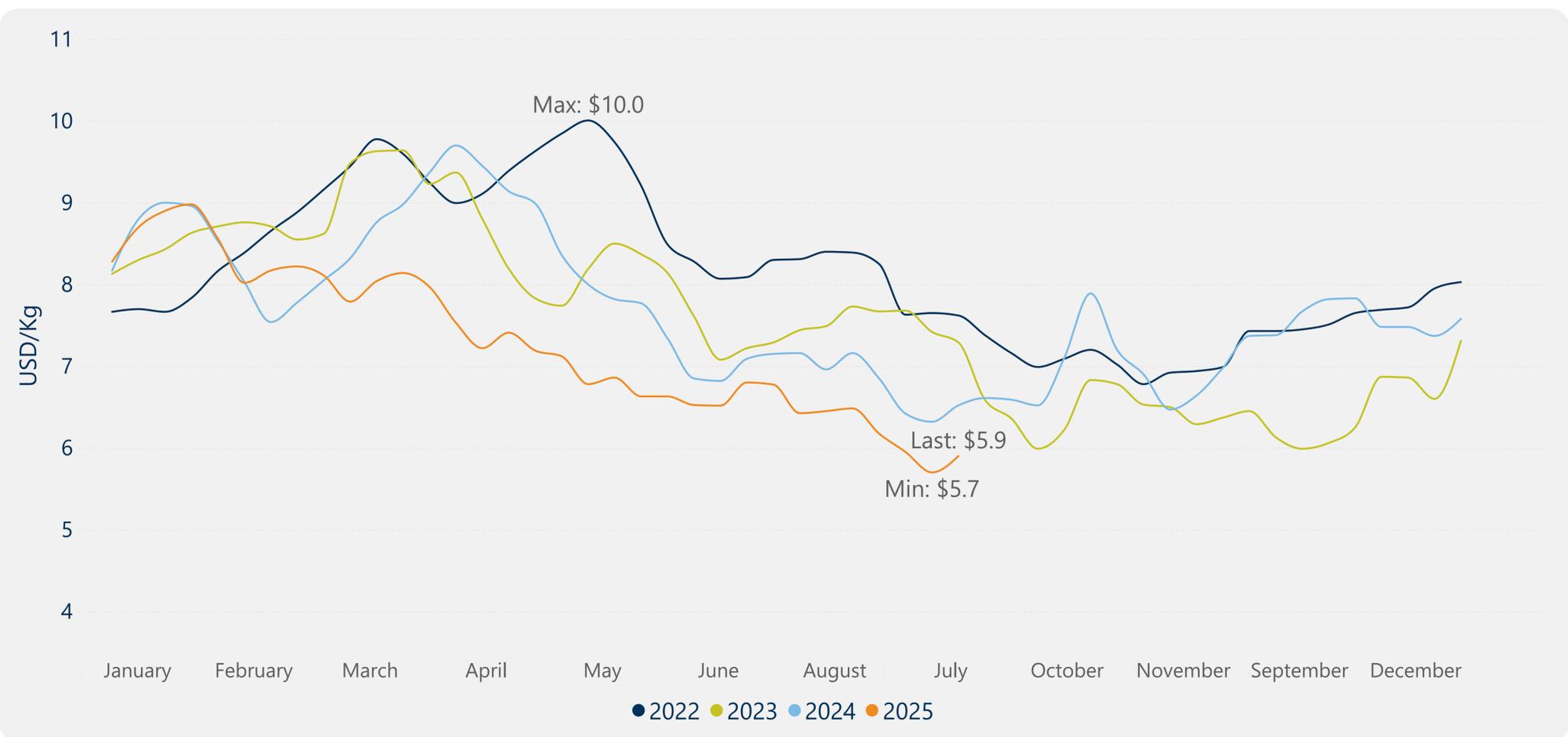
## FOB Price for a 3-4 lbs Atlantic Salmon Fillet in Miami from Chile



Source: Urner Barry

Last Update 14/08/2025

## FOB Price for a 10-12 lbs Atlantic Salmon Whole in Brazil from Chile



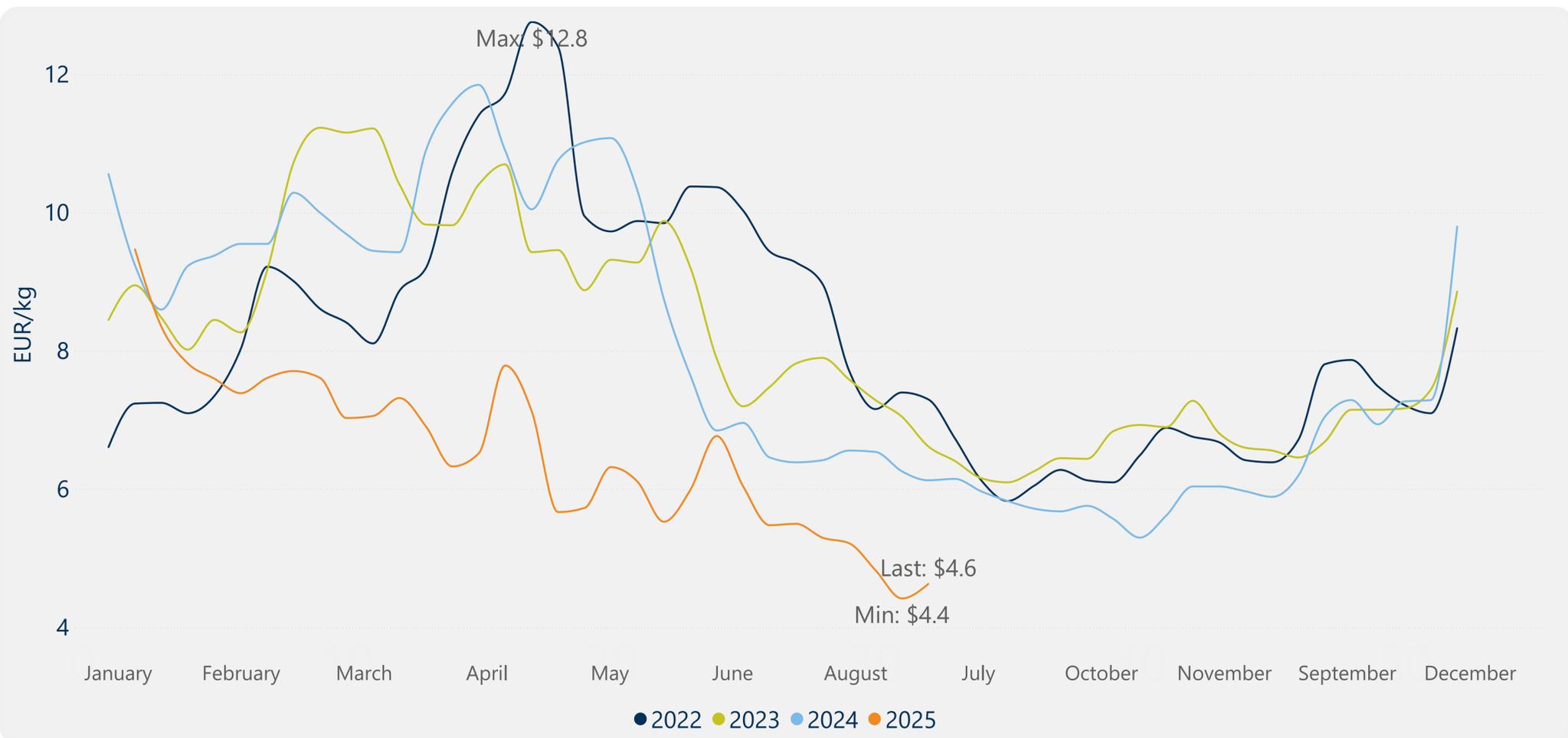
Source: Skills

Last Update 14/08/2025

Urner Barry reports a price of **\$5.35** for week number **33**, which is **-0.47%** compared to the previous week, and **-3.60%** compared to the same week last year.

The price for a 10-12 lb Atlantic Salmon in Brazil is **\$5.90**. This represents a **3.51%** change compared to the previous week, and a **-9.51%** change compared to the same week last year.

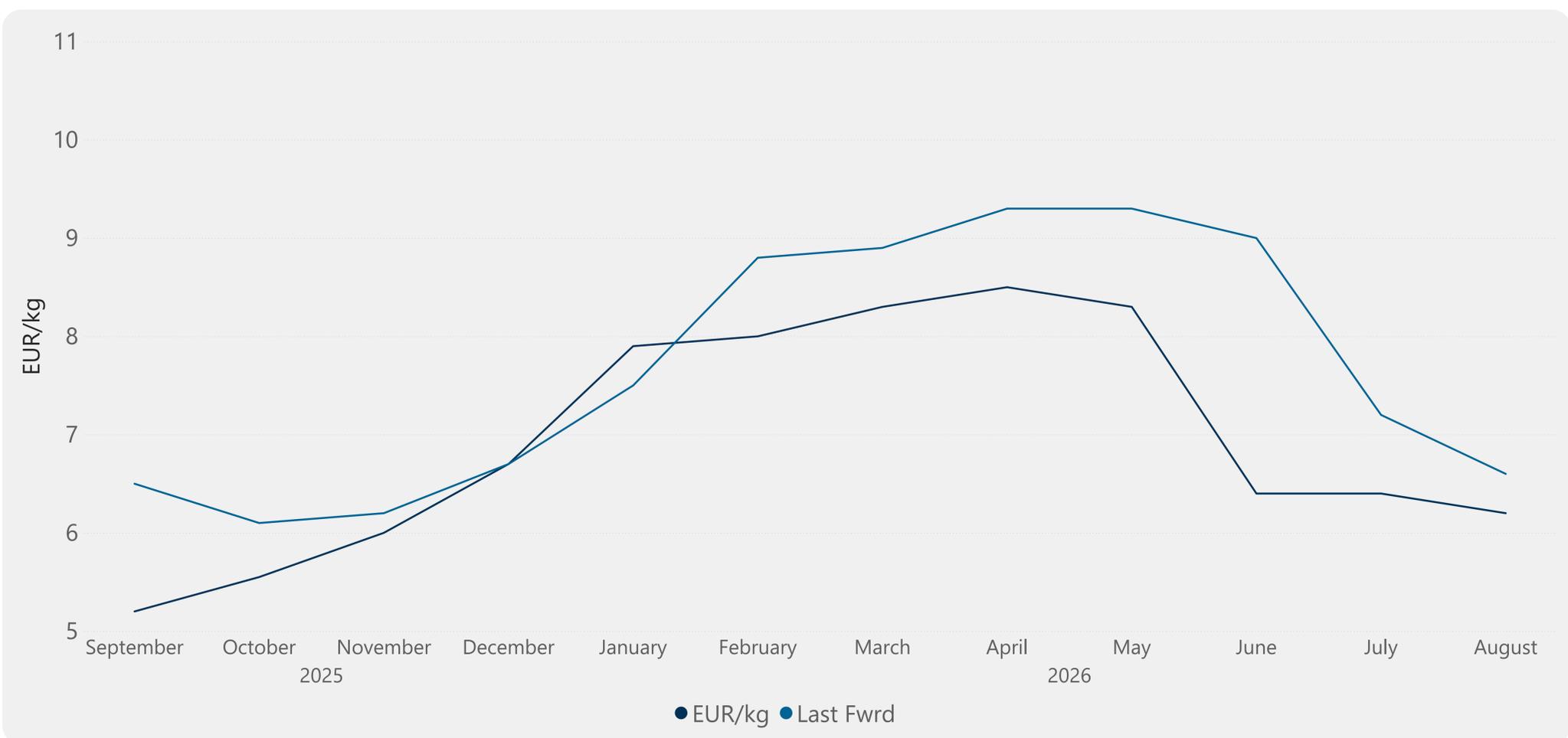
## FCA Oslo Price for Fresh HON in Europe from Norway



Source: Kontali (Sitagri SISALMON index)

Last update: 04/08/2025

## Futures contract's in Europe from Norway



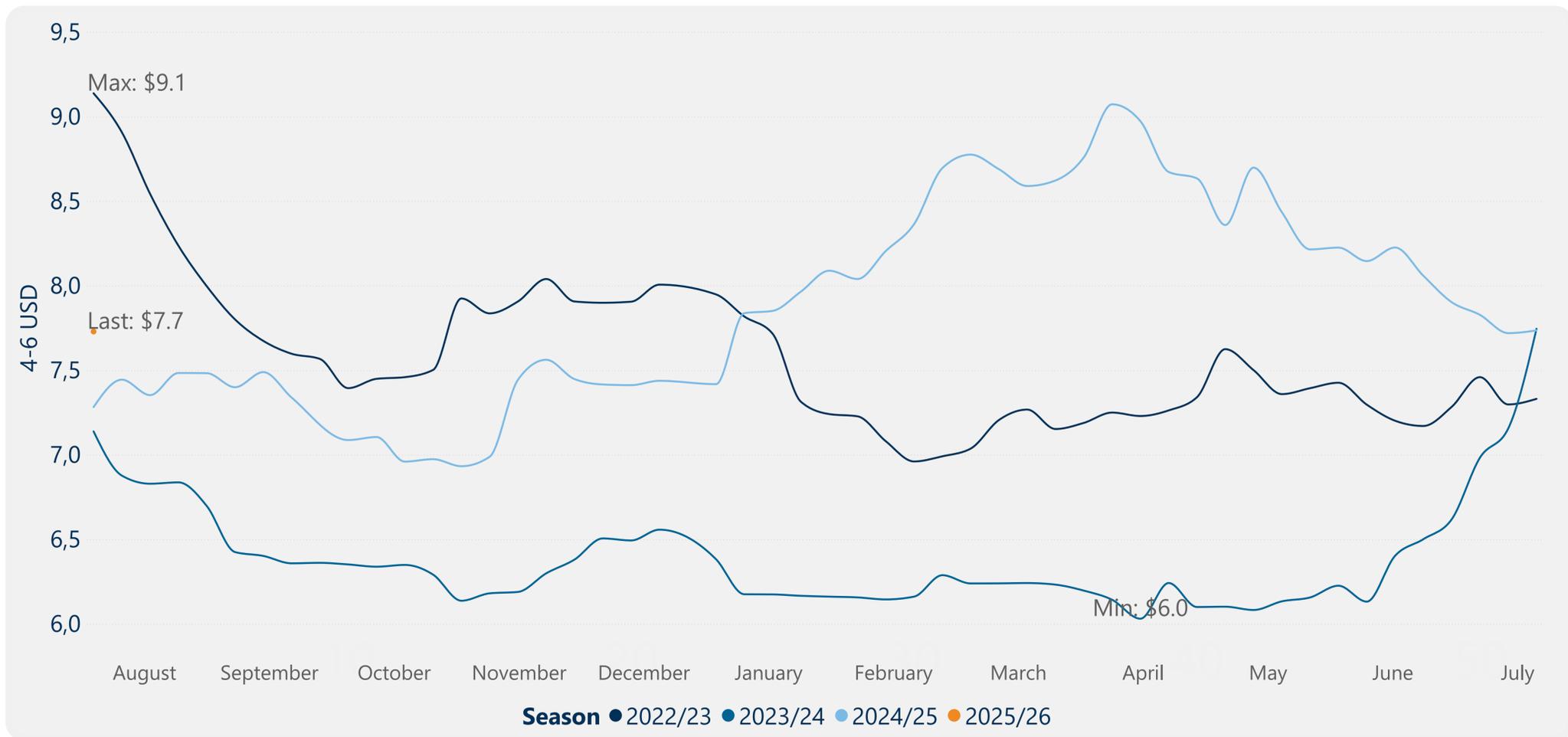
Source: Euronext (Sitagri SISALMON index is the underlying security asset)

Last Update 01/08/2025

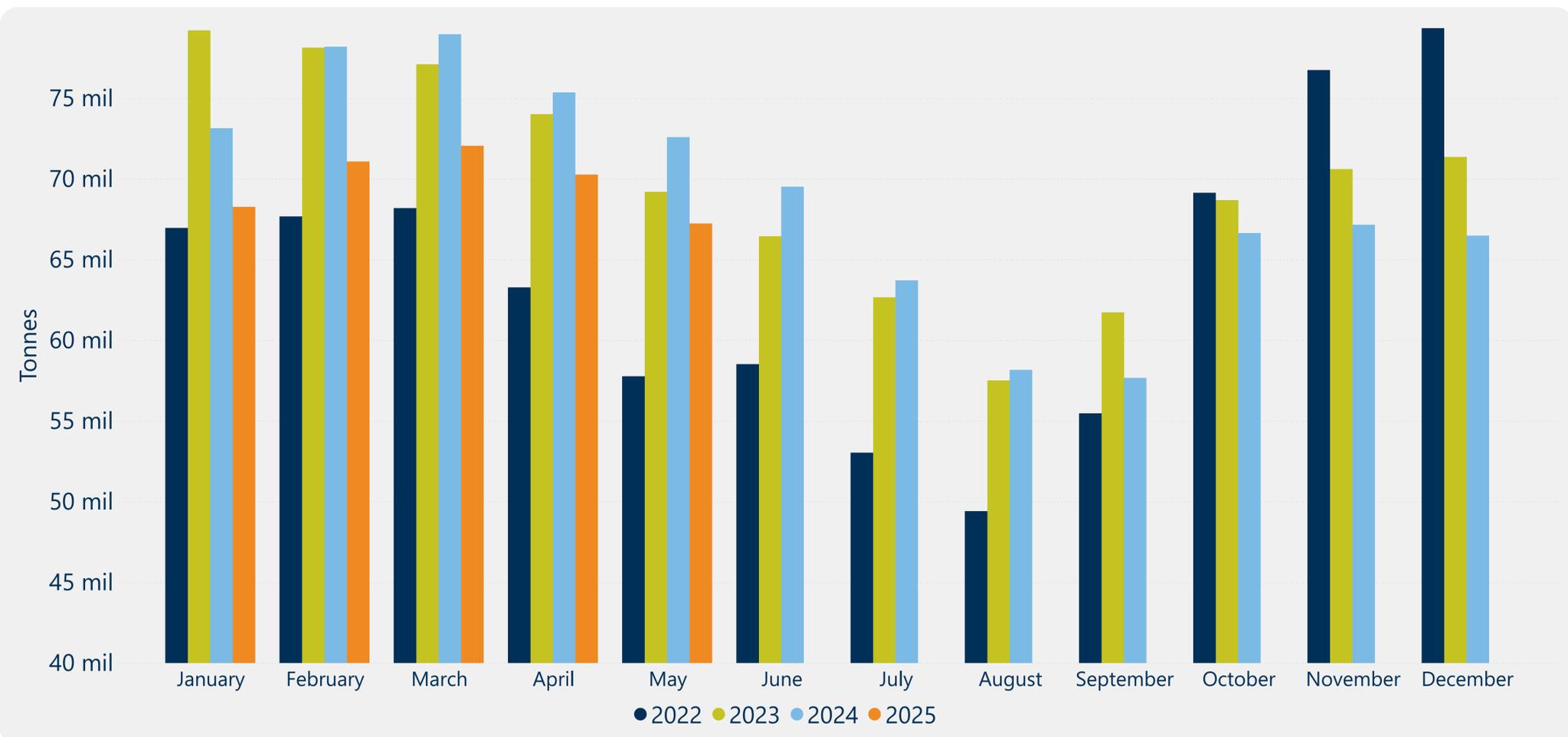
Sisalmon Index reported a price of **\$4.63** for the week **32**, a **4.75%** change compared to the previous week, and a **-24.47%** change compared to the same week last year.

For next month, prices are expected to be around **\$5.20**, a change of **-20.00%** compared to the last forecast, which indicated **\$6.50**. The average change between forecasts was **5.87%**

## CIF Price for a 4-6 lbs Pacific Salmon in Japan



## Stock of frozen salmon in Japan



\* All frozen salmon (Coho, Sockeye, Chum, King, Atlantic, domestic and imported) are included in this data.

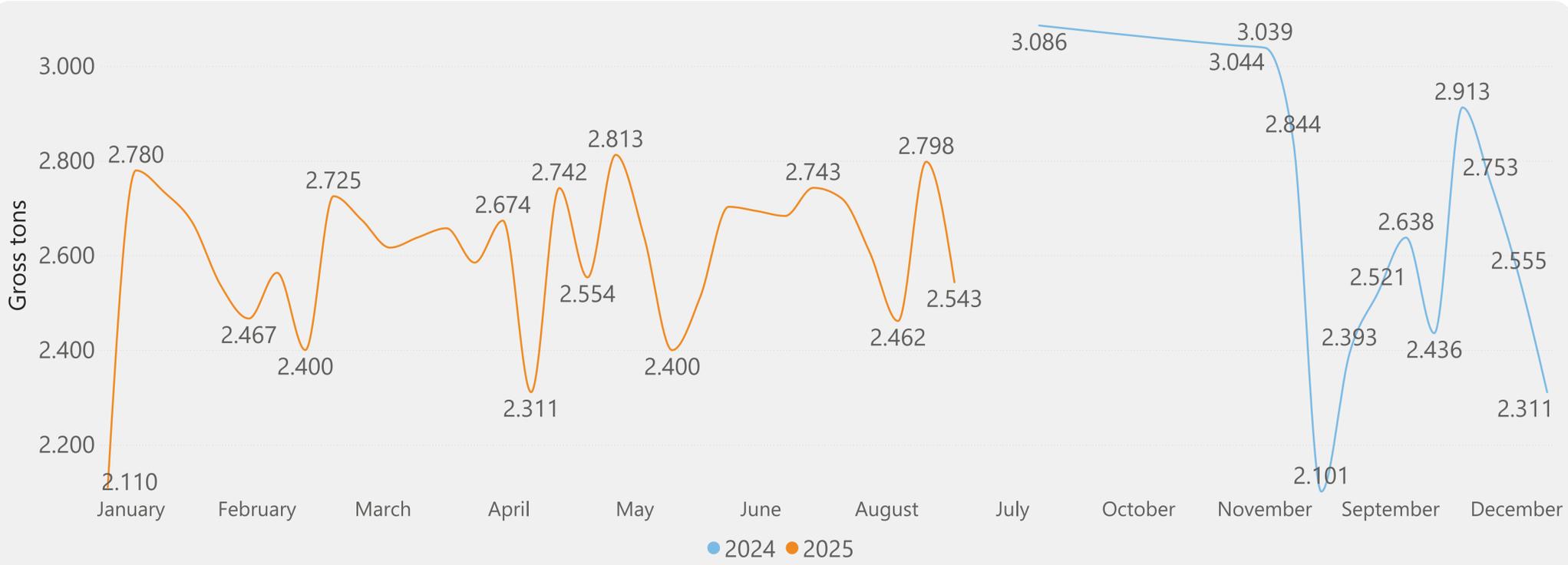
Last Update 09/08/2025

The last price reported by Marunaka for the 4-6 lb Pacific Salmon was of **\$7.73** for the week **32**, a **0.15%** change compared to the previous week, and a **6.14%** change compared to the same week last year.

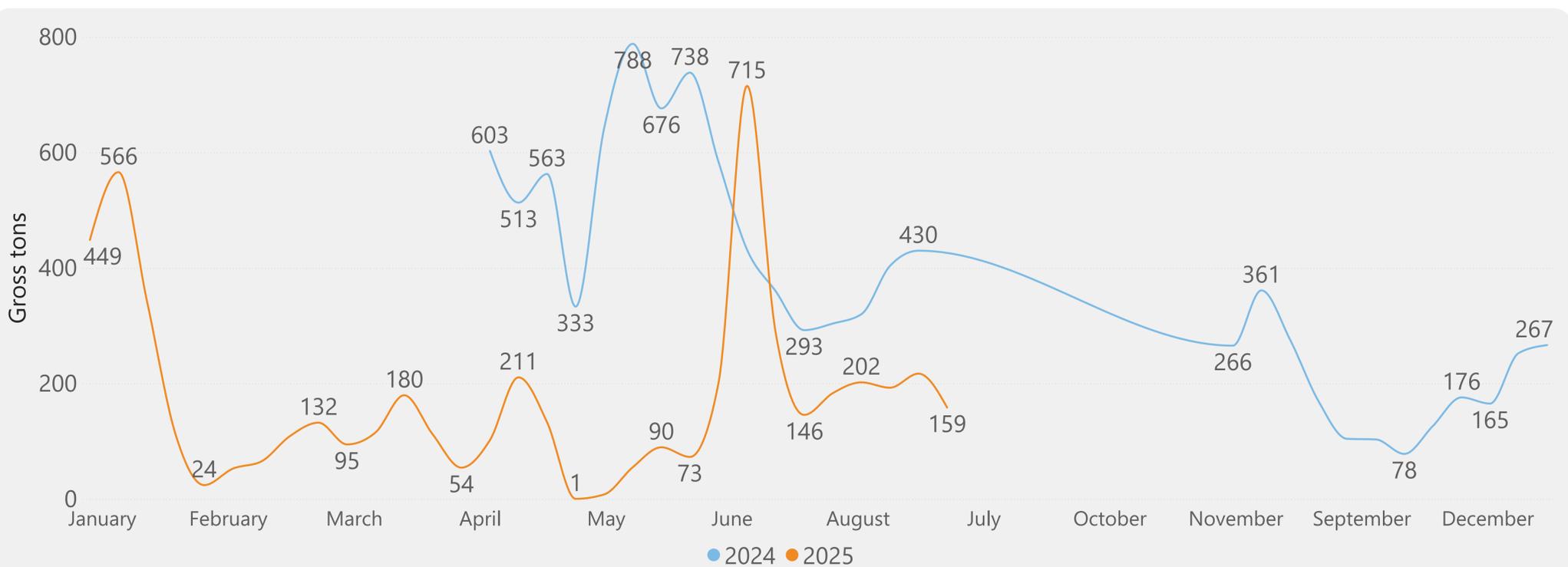
The last stock data of frozen salmon shows a volume of **67,235** tonnes, a change of **-4.32%** compared to the last month and a change of **-7.37%** compared to the same month last year.

# Air Shipments from Chile

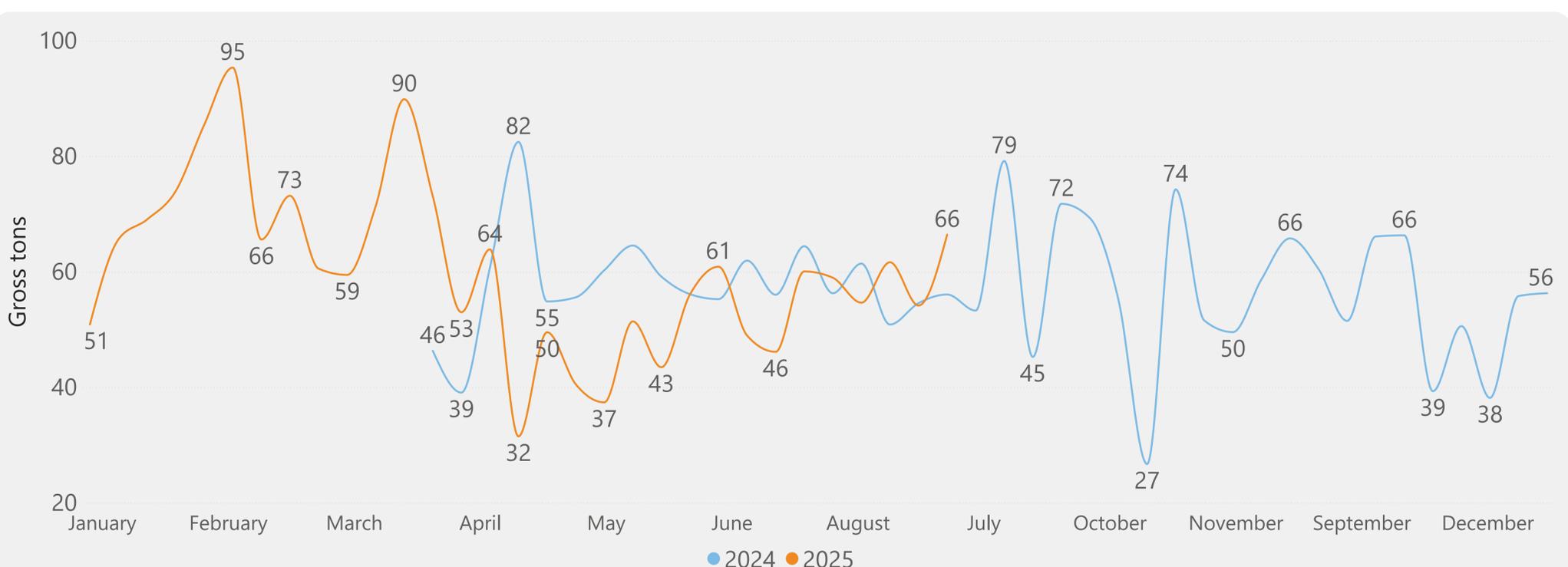
## USA



## China

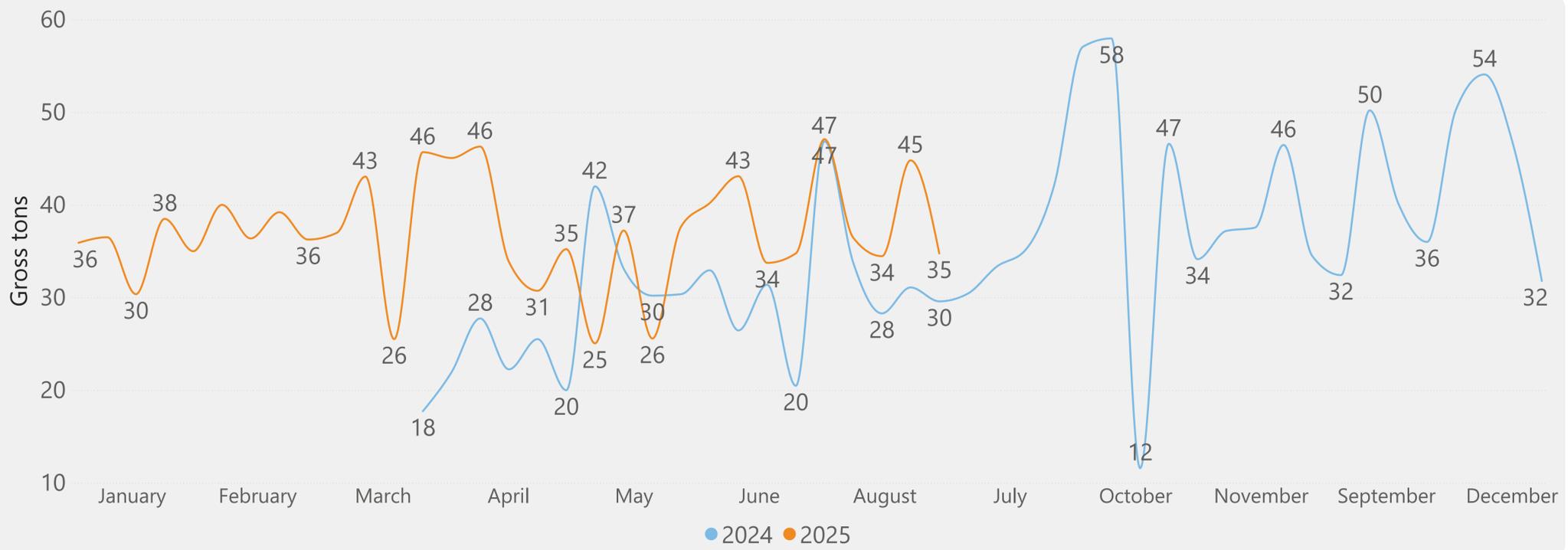


## Mexico

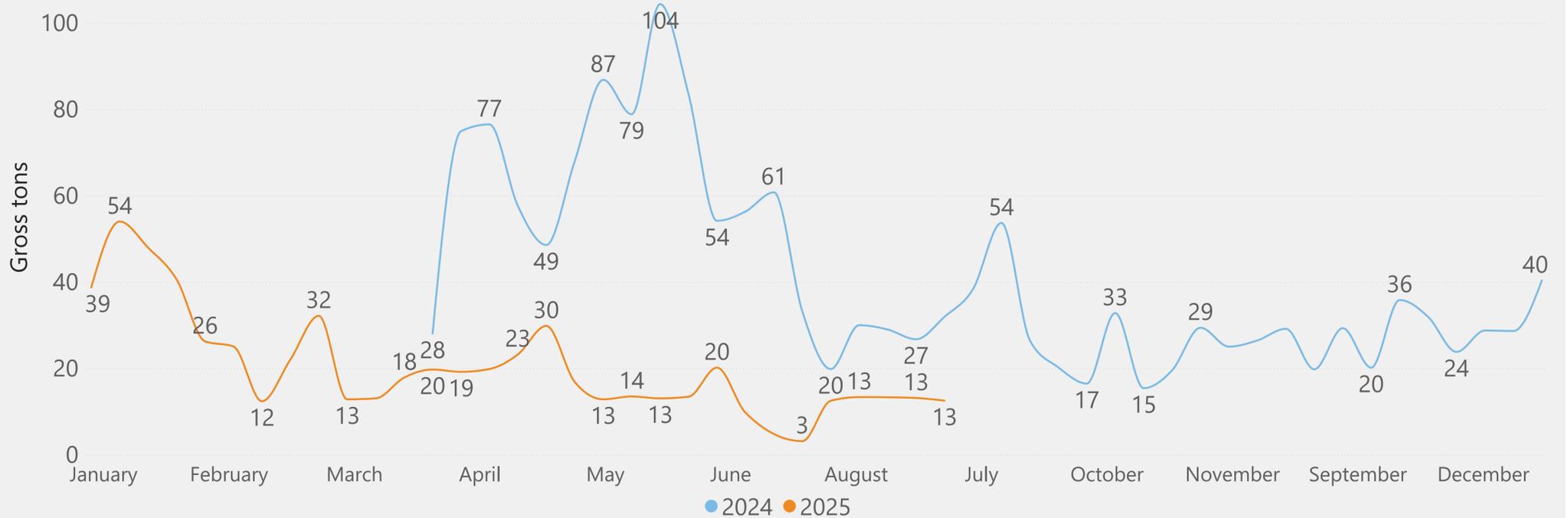


# Air Shipments from Chile

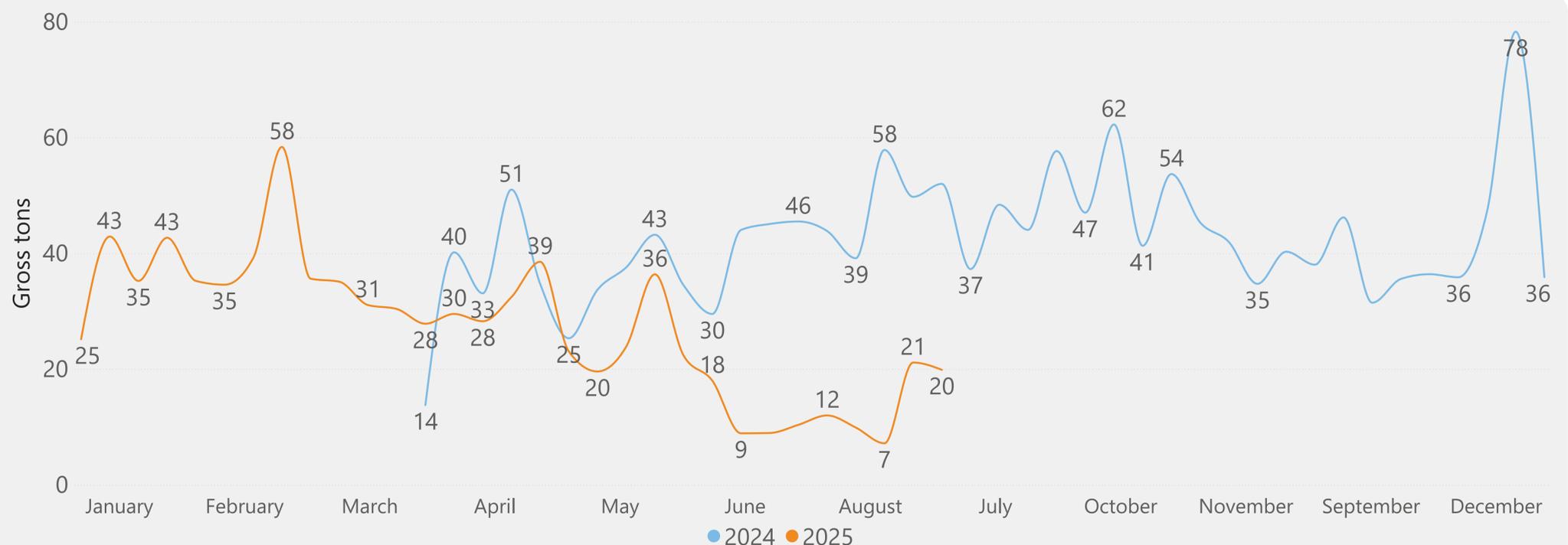
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## Israel

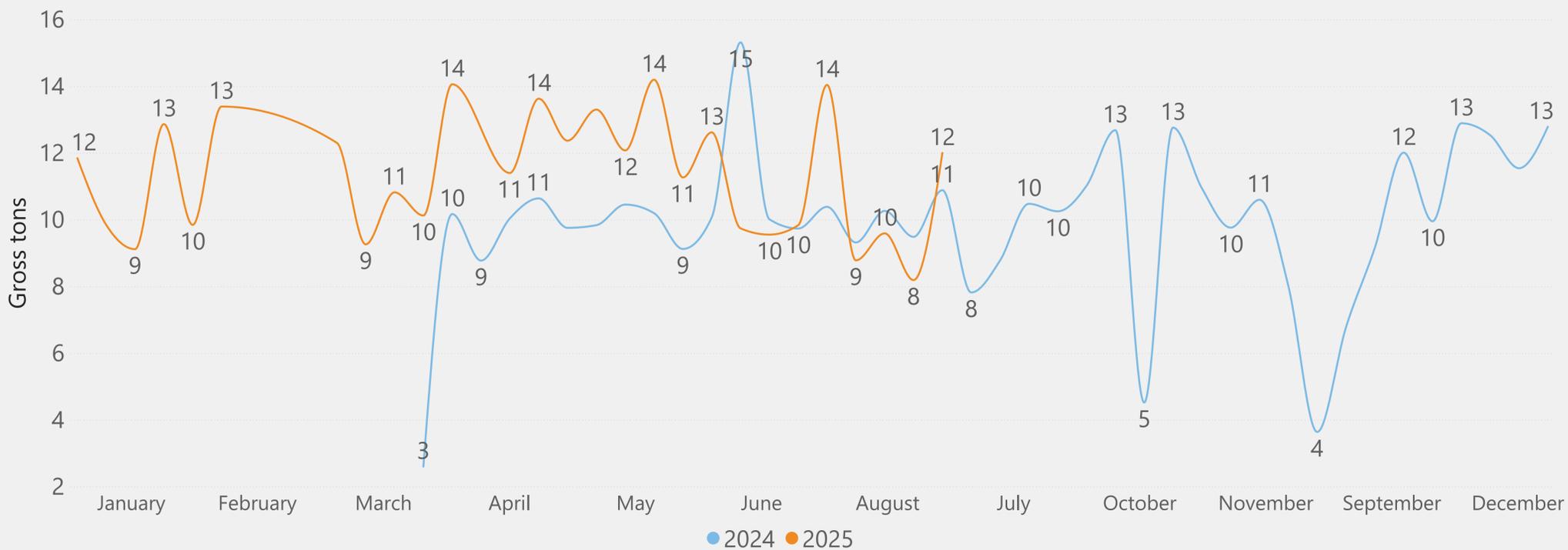


## Japan

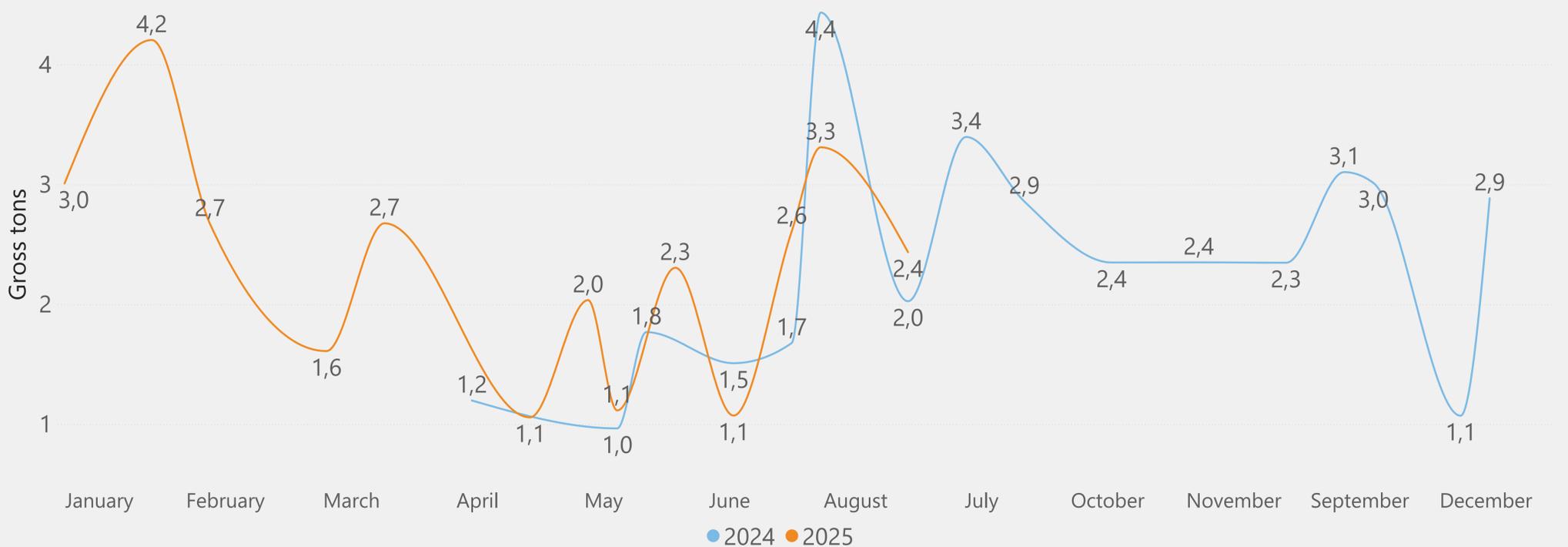


# Air Shipments from Chile

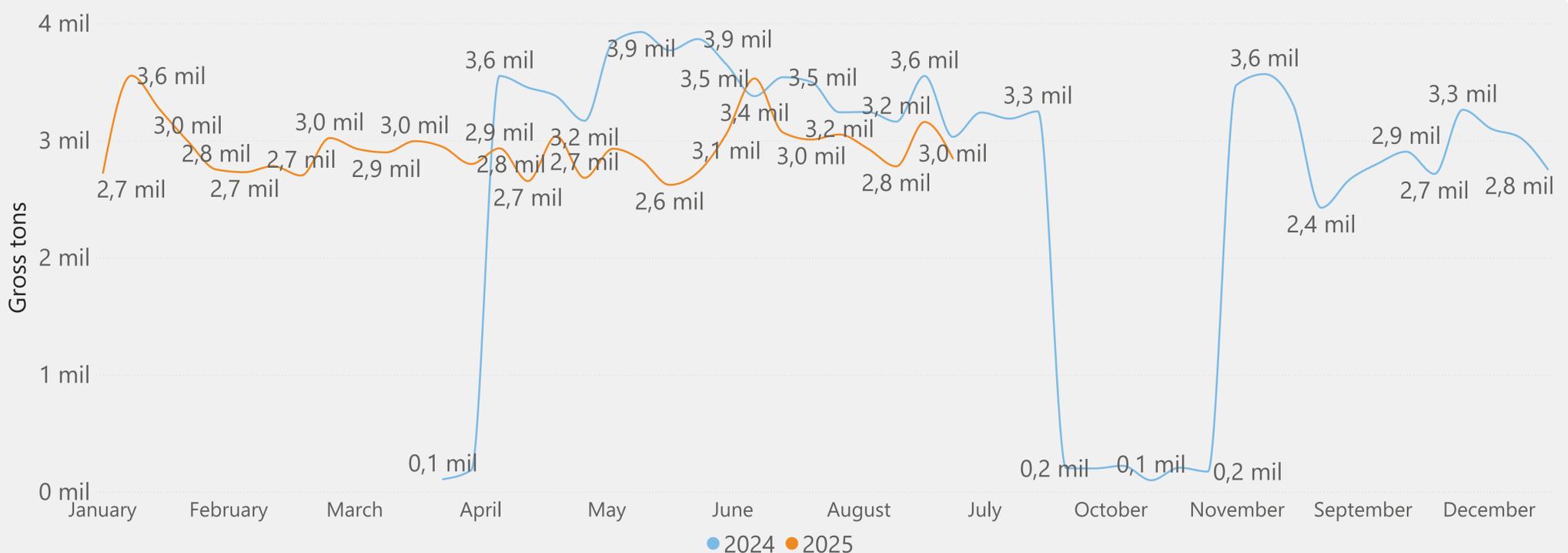
## Perú



## Uruguay



## All countries

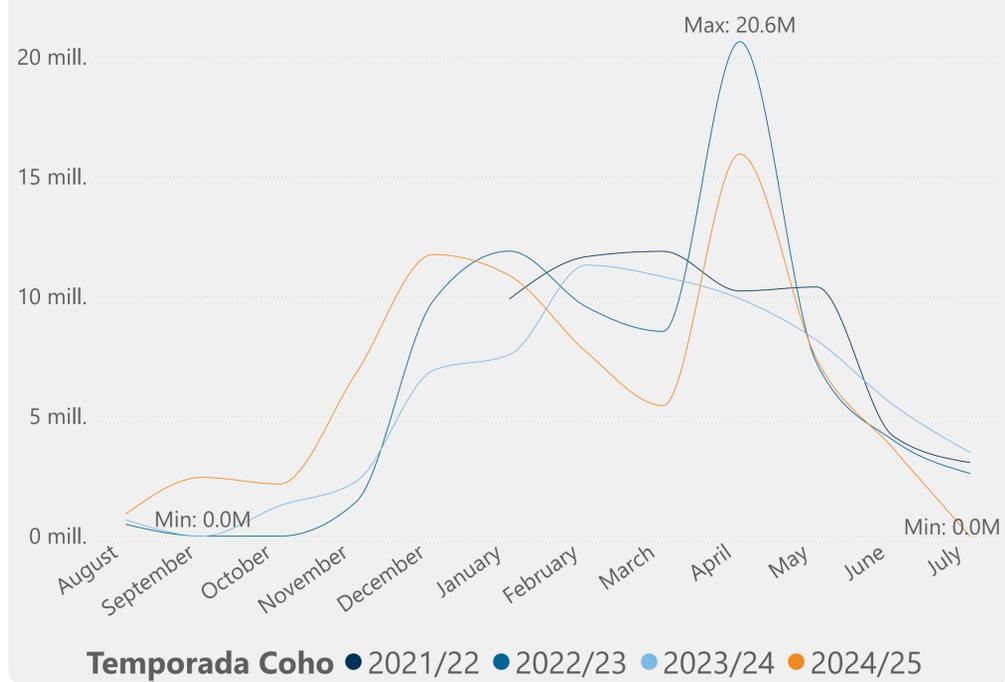
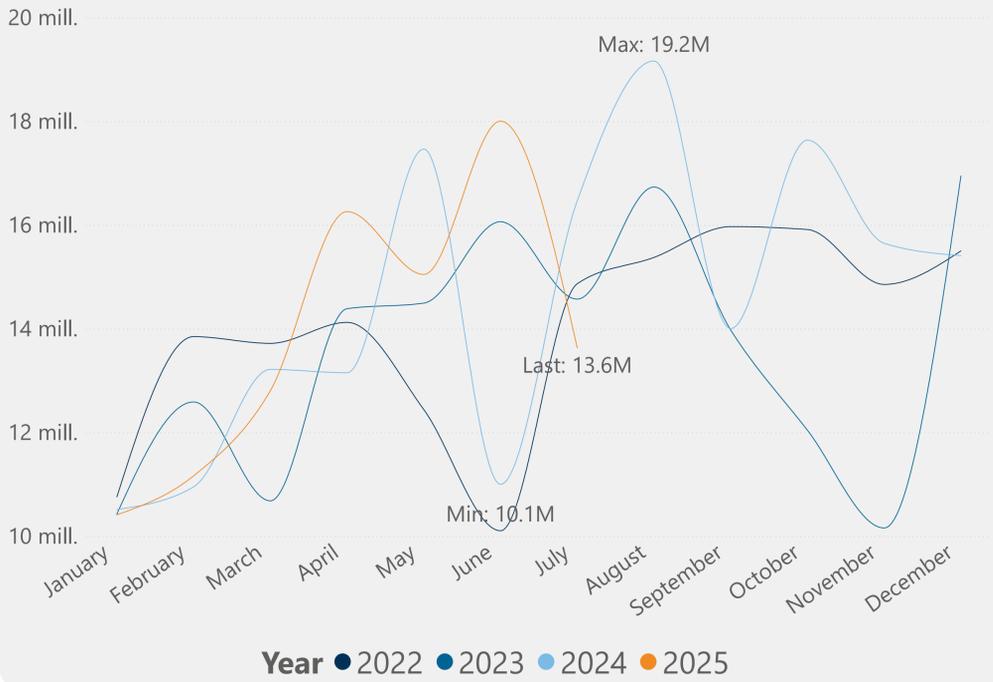


## ATLANTIC

## PACIFIC

Smolts Release

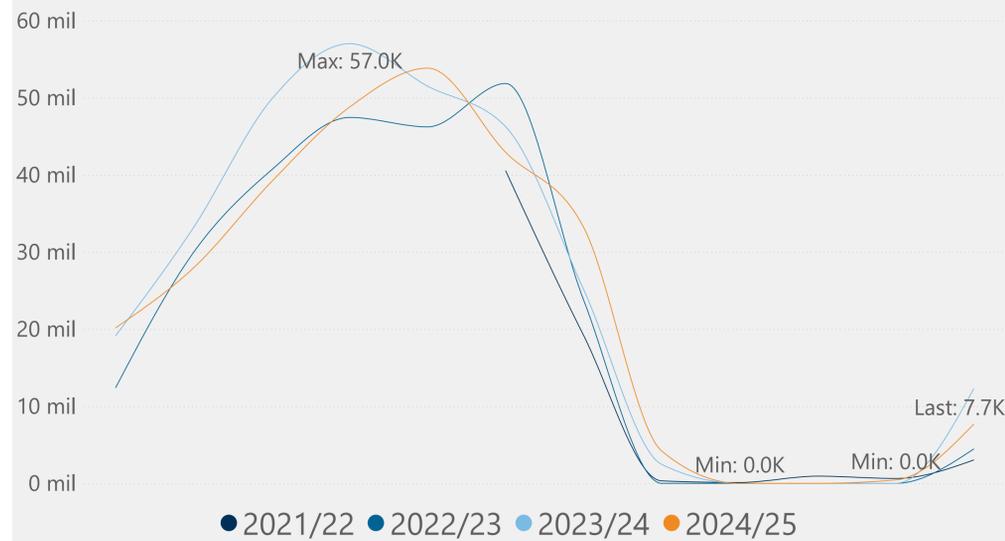
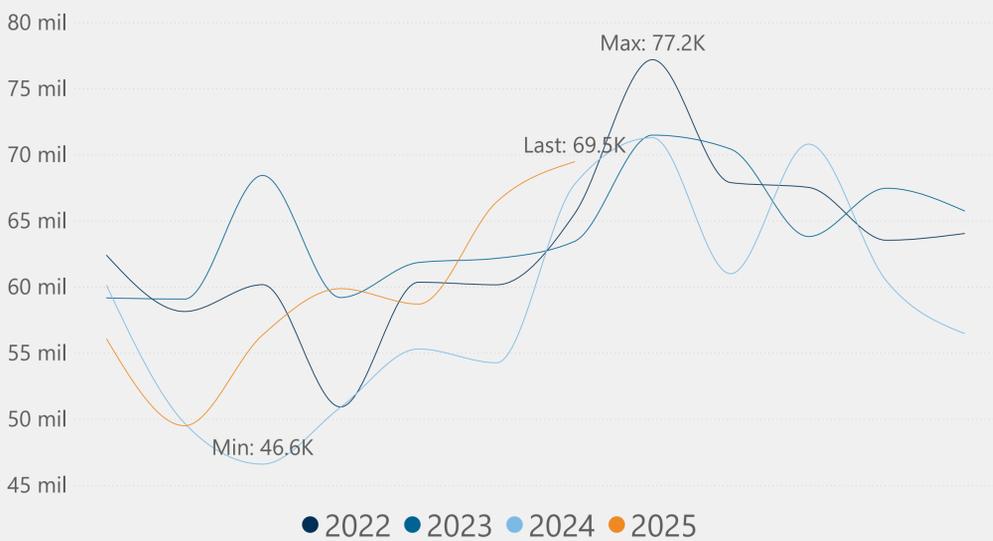
Smolts Release



The smolt release of Atlantic Salmon reached **13.63 millions of fish**. This represent a change of **-24.28%** compared to the previous month and a **-17.24%** in comparison to the same month last year. The smolt release of Pacific Salmon reached **0.00 millions of fish**. This represent a change of **-100.00%** compared to the previous month and a **-100.00%** in comparison to the same month last year.

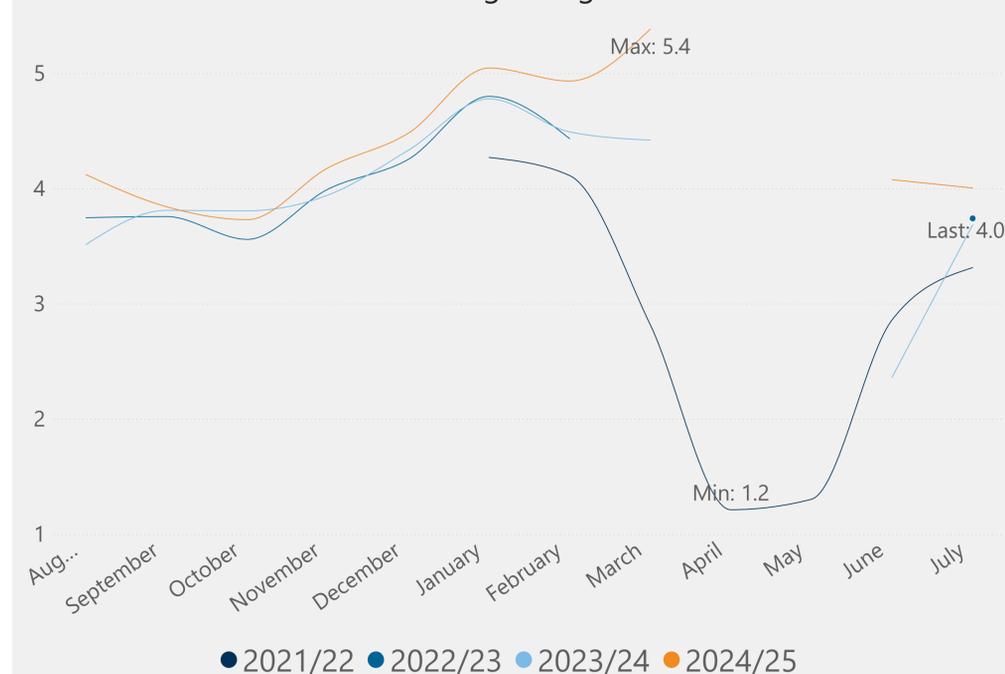
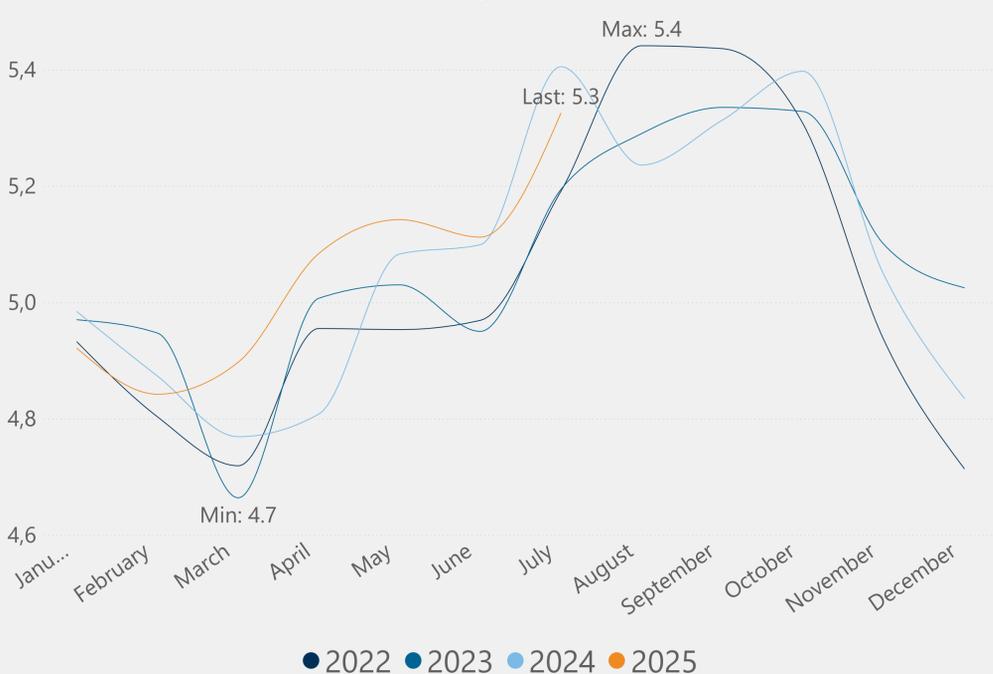
Harvest Volume

Harvest Volume



Average Weight

Average Weight



Source: Aquabench

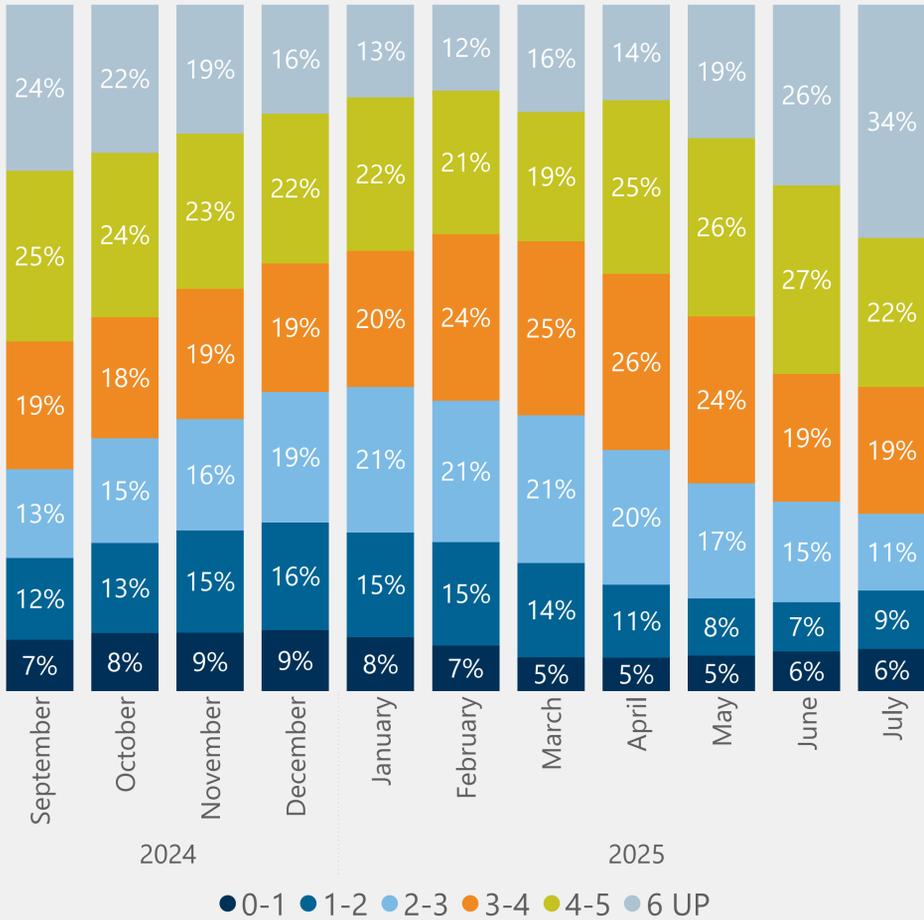
Last Update: Aug-2025

For the month of **July**, the harvest of Atlantic Salmon reached **69.46 tons**, with an average weight of **5.33 kg**. This represent a change of **4.59%** in volume and **4.31%** in average weight compared to the previous month. In comparison to the same month last year, the volumes changed by **2.52%** and the weight varied by **-1.48%**. The harvest of Pacific Salmon reached **7.67 tons**, with an average weight of **4.00 kg**. This represent a change of **1643.18%** in volume and **-1.96%** in average weight compared to the previous month. In comparison to the same month last year, the volumes changed by **-37.44%** and the weight varied by **8.70%**.

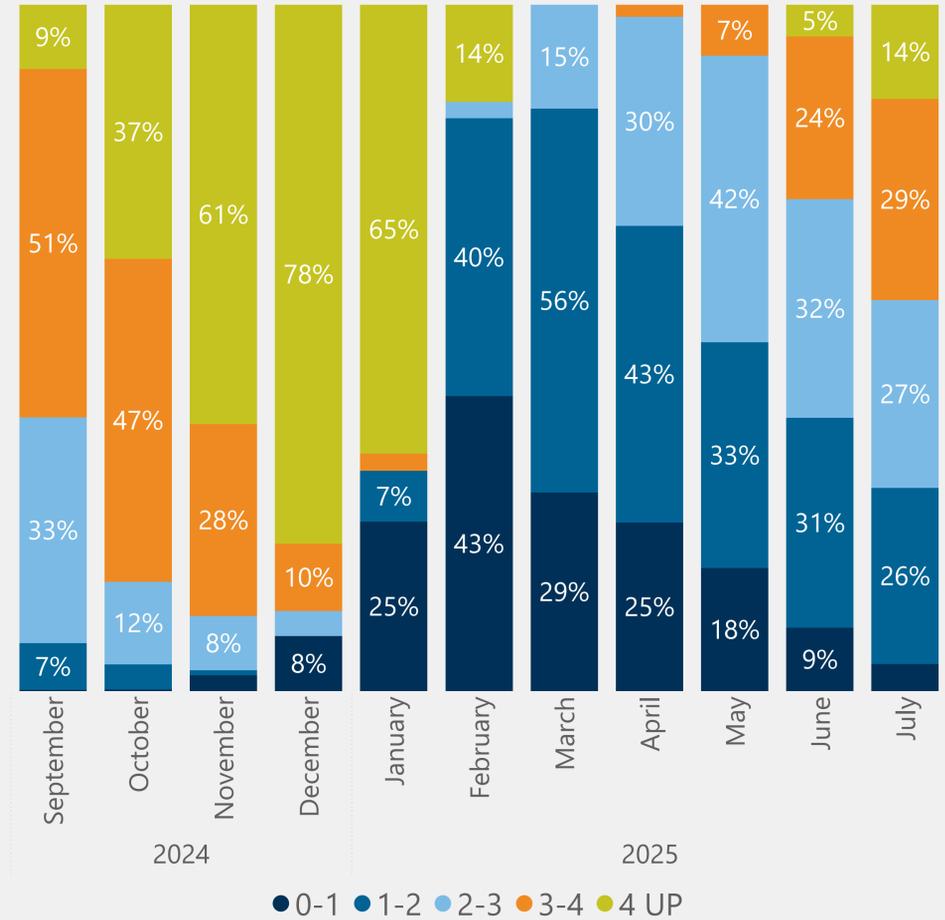
## ATLANTIC

## PACIFIC

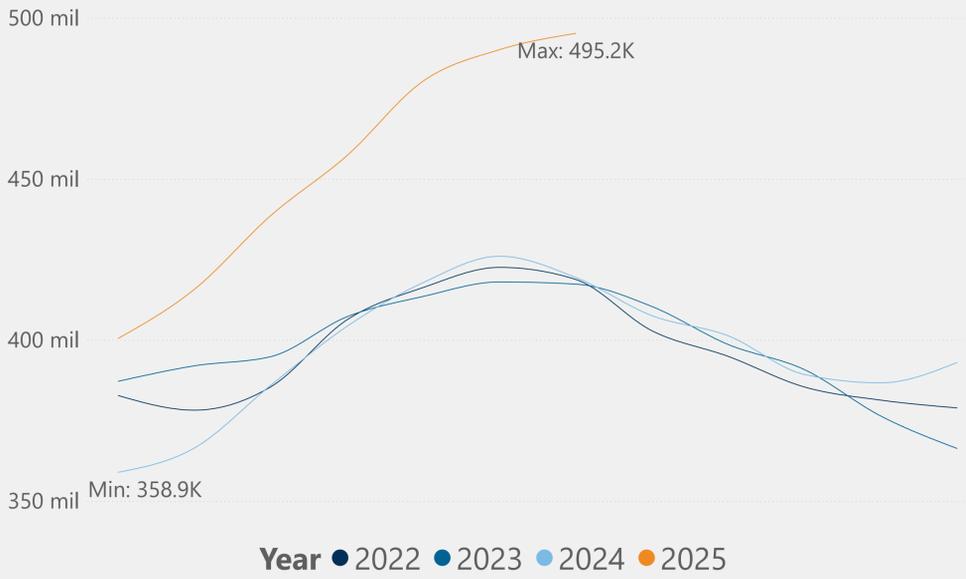
Alive Fish Number by Size



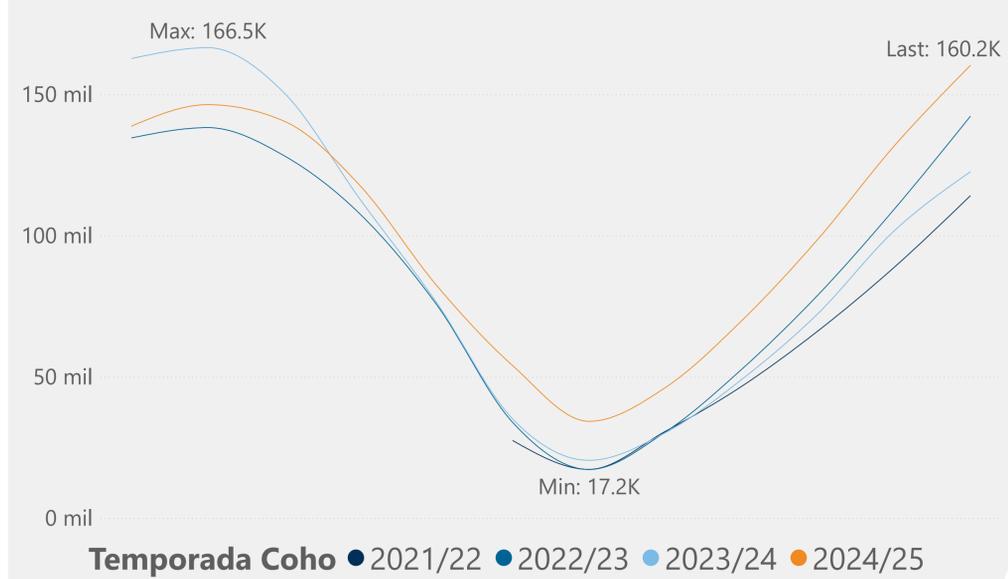
Alive Fish Number by Size



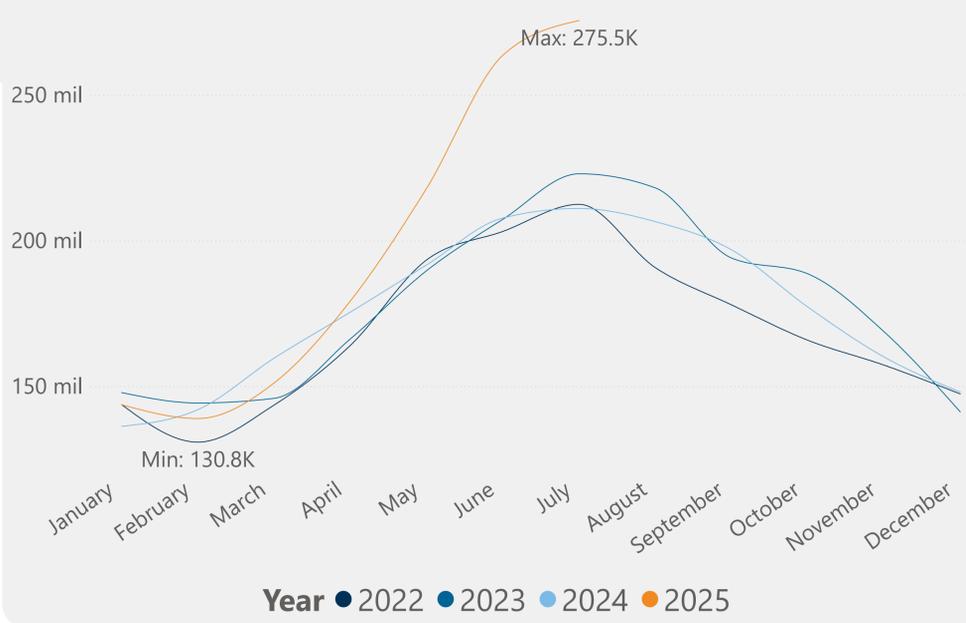
Alive Biomass



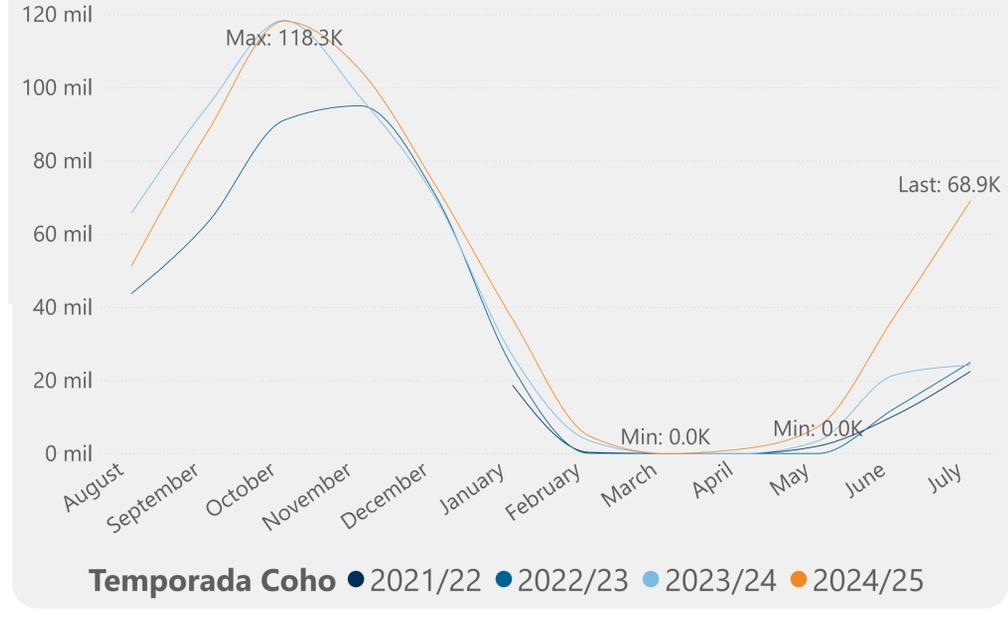
Alive Biomass



Alive Biomass Over 4Kg

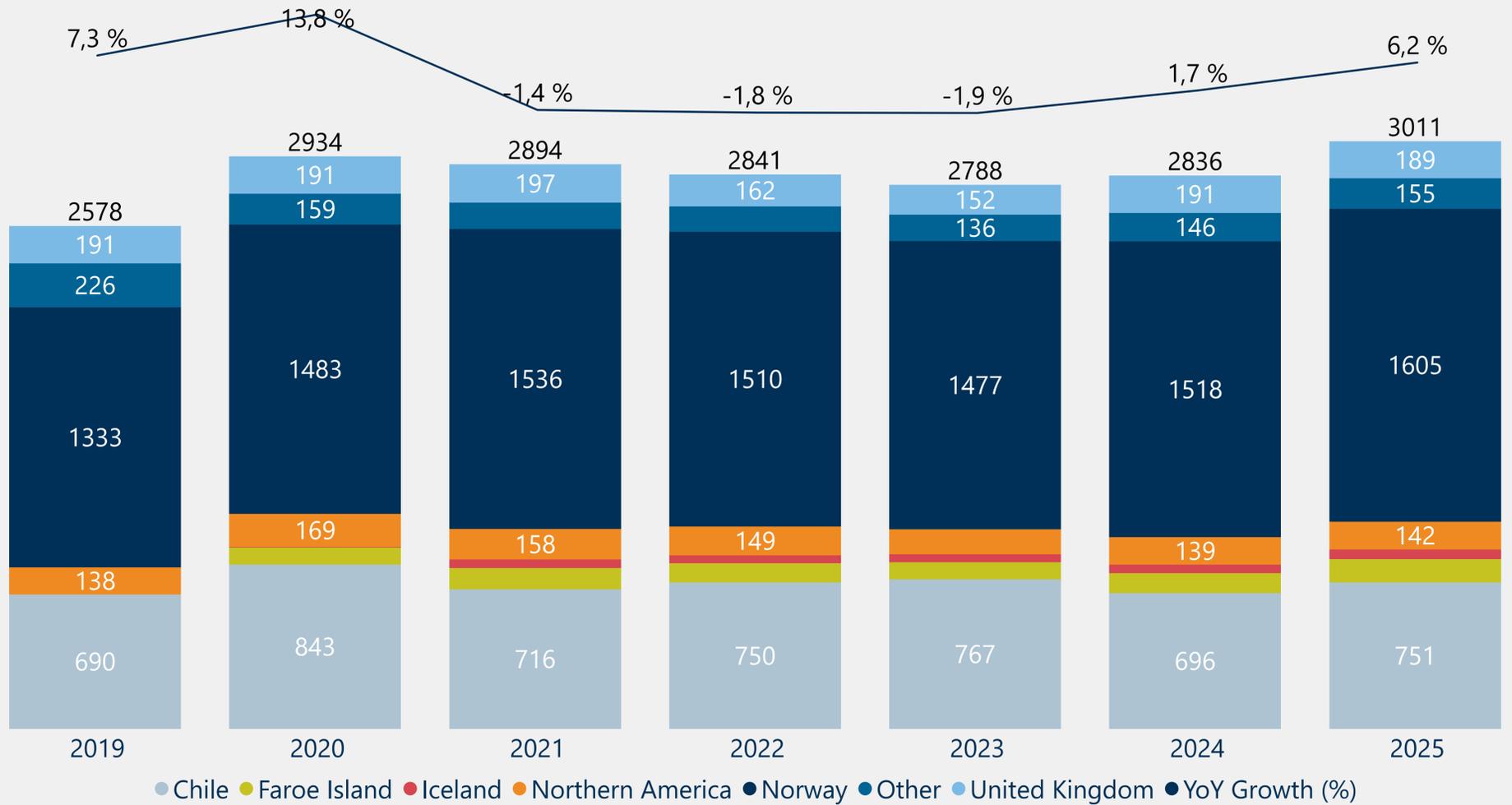


Alive Biomass Over 3Kg

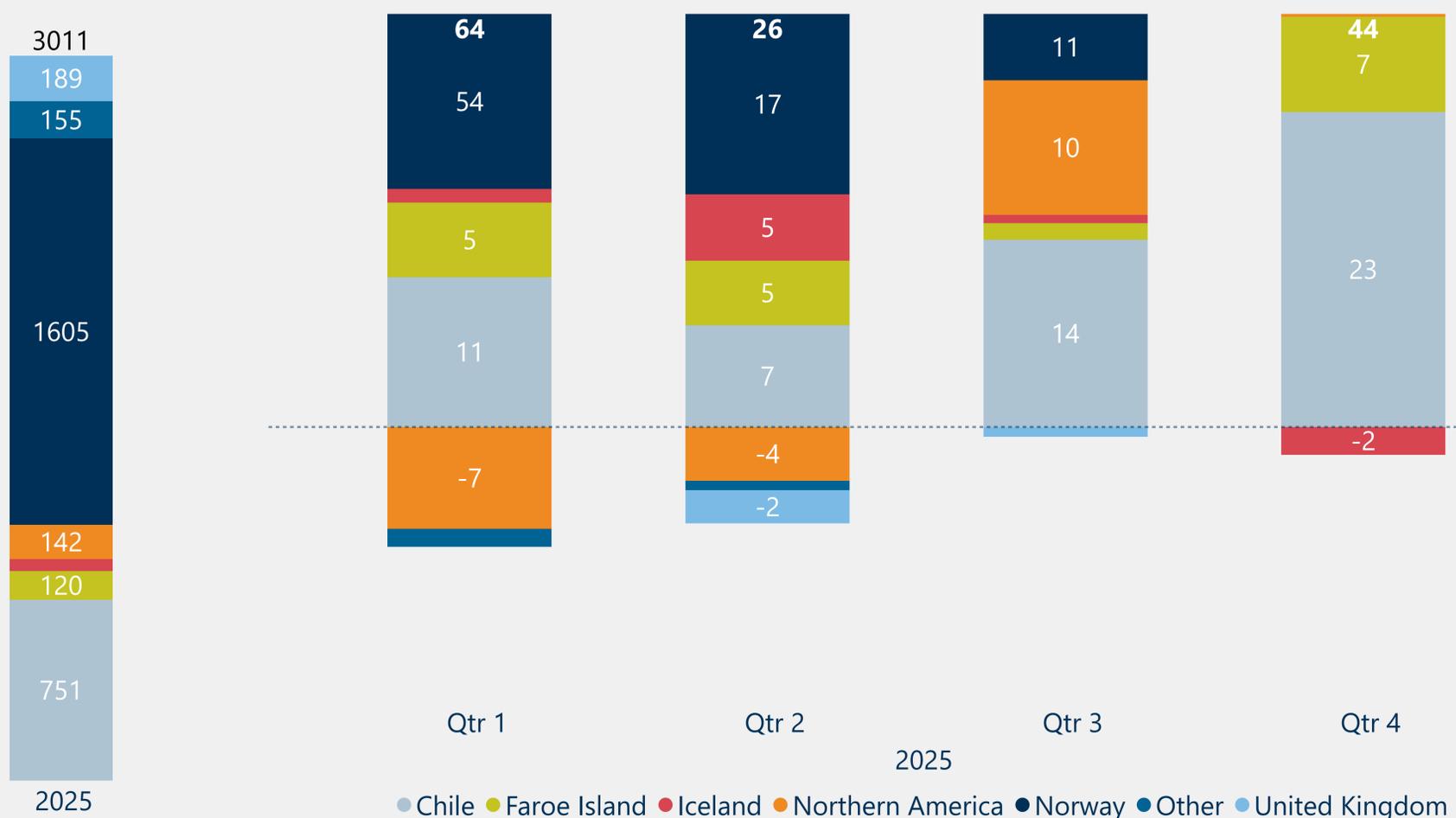


The biomass over 4kg of Atlantic Salmon reached **275.55 tons**. This represent a change of **4.53%** compared to the previous month and a **30.57%** in comparison to the same month last year. The biomass over 3kg of Pacific Salmon reached **68.93 tons**. This represent a change of **85.10%** compared to the previous month and a **185.78%** in comparison to the same month last year.

## Annual Harvest (WFE KTon) YoY Growth (%)



## Quarterly Volume Change YoY (WFE Tons)



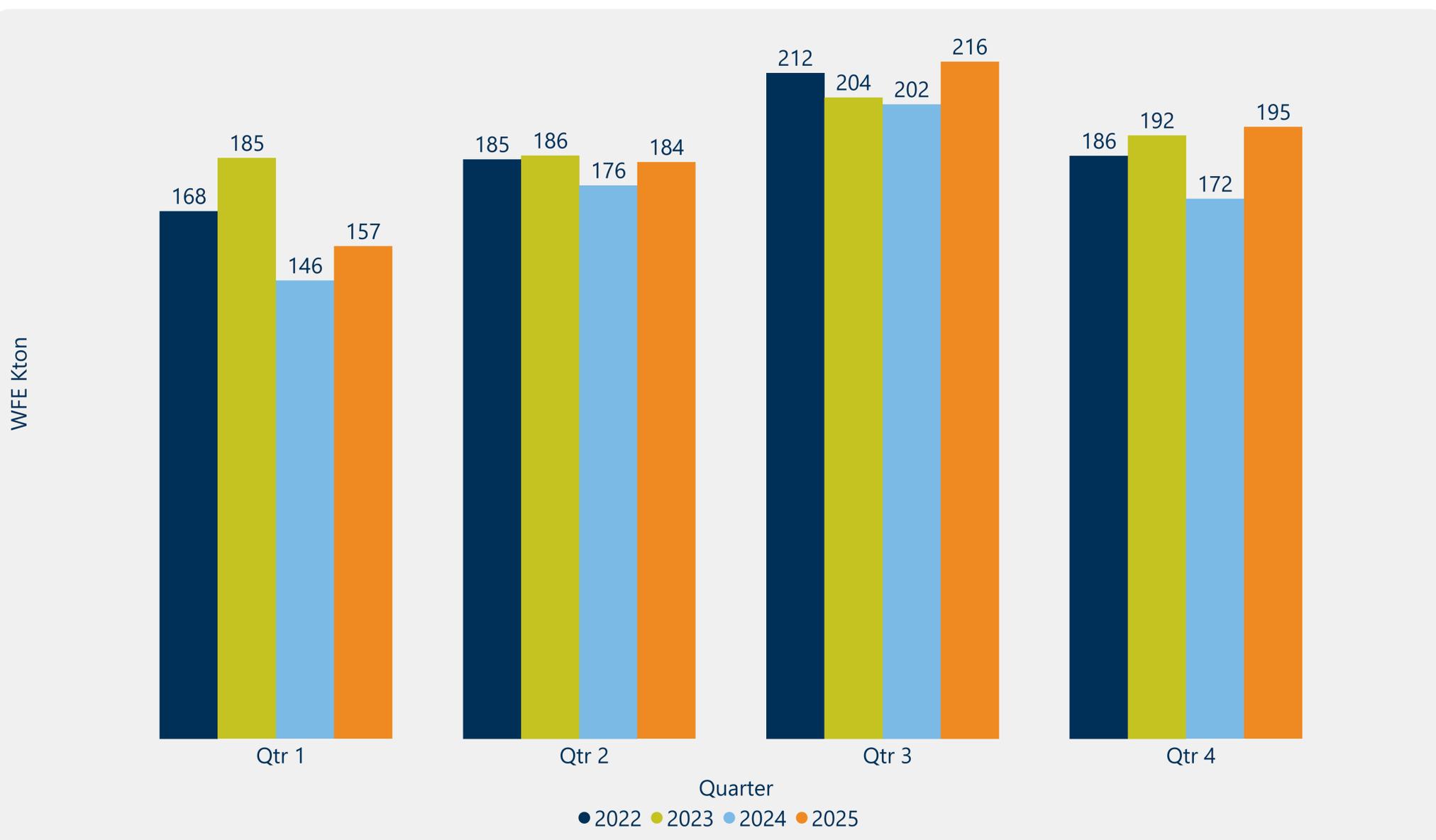
Source: Kontali

Last Update 15/08/2025

Kontali predicts a **6,2%** (last: 5,4%) increase in global harvests for 2025, with **5,7%** (last: 3,4%) driven by growth in Norway and **7,9%** (last: 9,1%) by Chile. The largest increase for Chile is expected in the **last quarter**.

## Atlantic Salmon Chilean Harvest

Quarter	Year Month	2022		2023		2024		2025	
		WFE	YoY	WFE	YoY	WFE	YoY	WFE	YoY
Qtr 1	January	57.700	-16,26 %	58.500	1,39 %	49.300	-15,73 %	49.200	-0,20 %
	February	59.800	-12,95 %	67.800	13,38 %	46.200	-31,86 %	56.000	21,21 %
	March	50.500	-13,82 %	58.600	16,04 %	50.400	-13,99 %	51.600	2,38 %
	<b>Total</b>	<b>168.000</b>	<b>-14,37 %</b>	<b>184.900</b>	<b>10,06 %</b>	<b>145.900</b>	<b>-21,09 %</b>	<b>156.800</b>	<b>7,47 %</b>
Qtr 2	April	59.900	25,84 %	61.300	2,34 %	54.900	-10,44 %	54.900	0,00 %
	May	59.500	35,84 %	61.500	3,36 %	54.000	-12,20 %	57.300	6,11 %
	June	65.100	31,52 %	62.900	-3,38 %	67.300	7,00 %	71.400	6,09 %
	<b>Total</b>	<b>184.500</b>	<b>30,94 %</b>	<b>185.700</b>	<b>0,65 %</b>	<b>176.200</b>	<b>-5,12 %</b>	<b>183.600</b>	<b>4,20 %</b>
Qtr 3	July	77.100	40,69 %	70.900	-8,04 %	70.900	0,00 %	72.800	2,68 %
	August	67.600	11,00 %	69.900	3,40 %	60.700	-13,16 %	70.300	15,82 %
	September	67.300	2,28 %	63.400	-5,79 %	70.400	11,04 %	72.500	2,98 %
	<b>Total</b>	<b>212.000</b>	<b>16,80 %</b>	<b>204.200</b>	<b>-3,68 %</b>	<b>202.000</b>	<b>-1,08 %</b>	<b>215.600</b>	<b>6,73 %</b>
Qtr 4	October	63.200	-9,33 %	67.000	6,01 %	60.100	-10,30 %	68.200	13,48 %
	November	63.600	-3,05 %	65.400	2,83 %	56.100	-14,22 %	66.100	17,83 %
	December	58.800	-5,16 %	59.700	1,53 %	55.700	-6,70 %	60.500	8,62 %
	<b>Total</b>	<b>185.600</b>	<b>-5,93 %</b>	<b>192.100</b>	<b>3,50 %</b>	<b>171.900</b>	<b>-10,52 %</b>	<b>194.800</b>	<b>13,32 %</b>
<b>Total</b>		<b>750.100</b>	<b>4,78 %</b>	<b>766.900</b>	<b>2,24 %</b>	<b>696.000</b>	<b>-9,25 %</b>	<b>750.800</b>	<b>7,87 %</b>



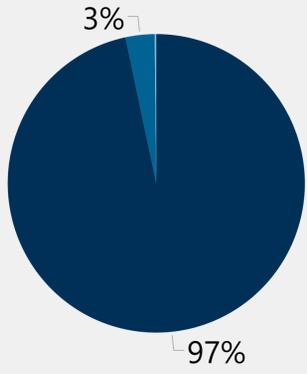
Source: Kontali

Last Update 15/08/2025

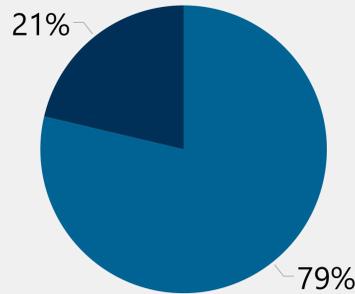
A slight decrease in production is expected for March in Chile, but growth is anticipated for the rest of the year, however, it will be more noticeable in the second, third, and fourth quarters. The months projected to see the greatest changes are August and November, which experienced a significant decline last year.

## ATLANTIC

WFE Kg - Year 2024

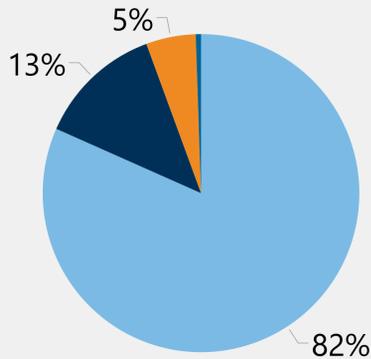


**Quality**  
 ● Premium  
 ● Industrial  
 ● Grade



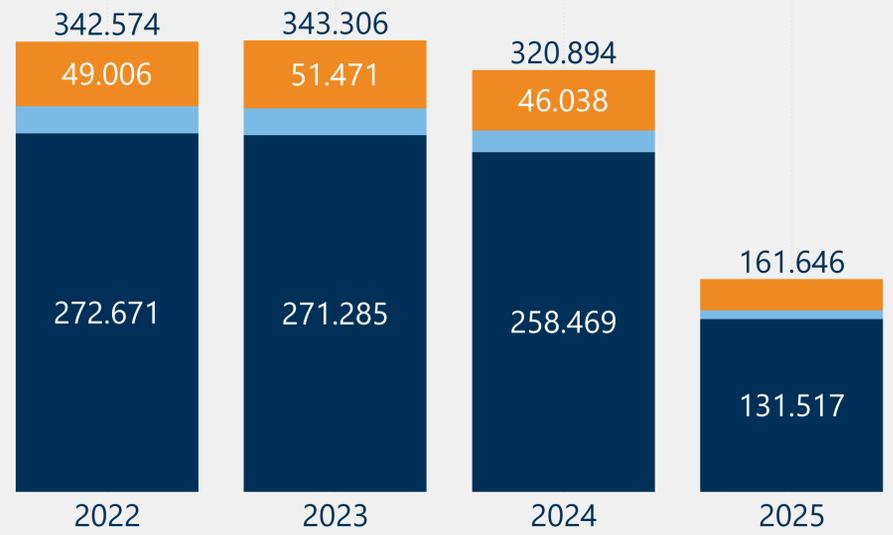
**Condition**  
 ● Fresh  
 ● Frozen

WFE Kg - Year 2024 - Fillet Only



**Size**  
 ● [3-6]  
 ● [6-8]  
 ● [0-3]  
 ● [8-UP]

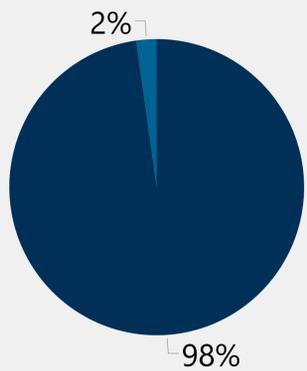
WFE kg per Year



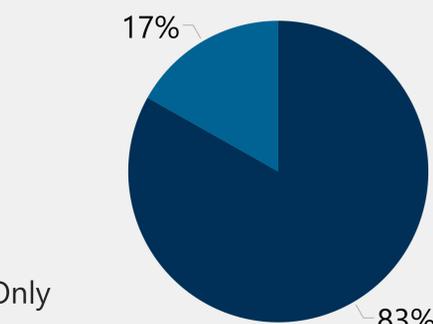
**Product** ● FILLET ● HG ● HON ● PORTION

## PACIFIC

WFE Kg - Season 2023/24

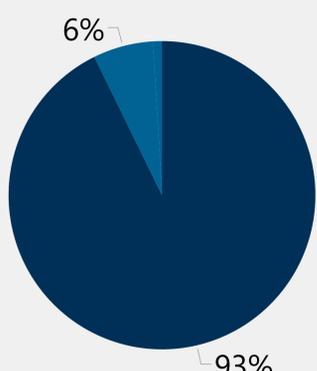


**Quality**  
 ● Premium  
 ● Industrial



**Condition**  
 ● Frozen  
 ● Fresh

WFE Kg - Season 2023/24 - Fillet Only



**Size**  
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 ● [5,5-UP]  
 ● [0-2,5]

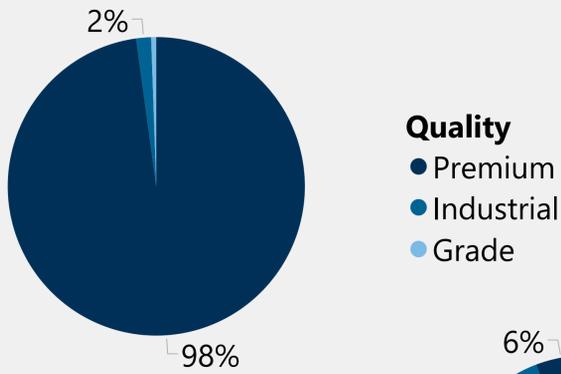
WFE Kg per Season



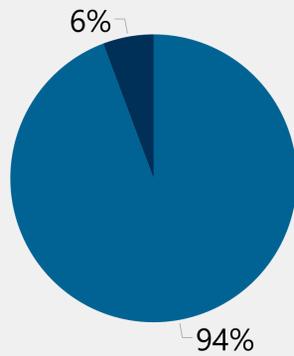
**Product** ● FILLET ● HG ● HON ● PORTION

## ATLANTIC

WFE Kg - Year 2024

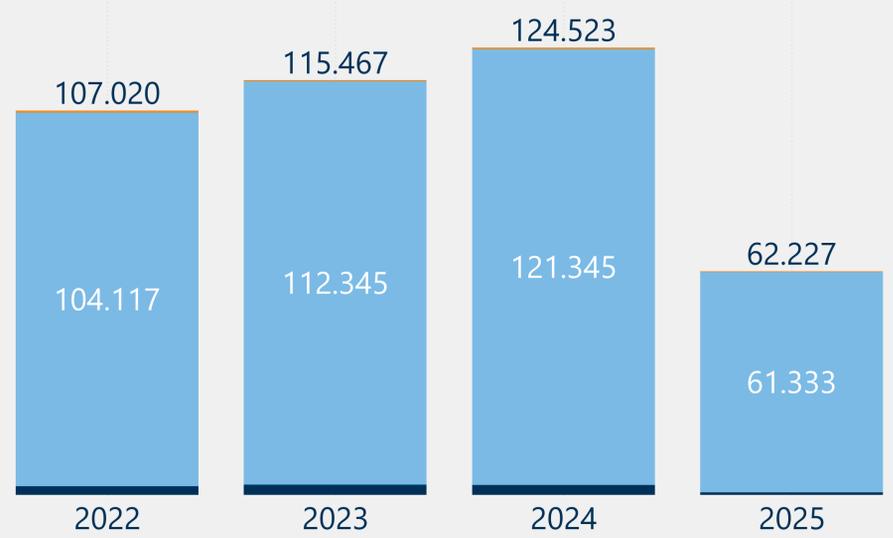


**Quality**  
 ● Premium  
 ● Industrial  
 ● Grade



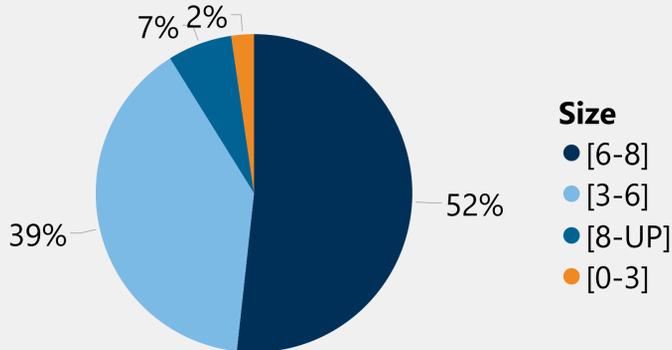
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WFE kg per Year



**Product** ● FILLET ● HG ● HON ● PORTION

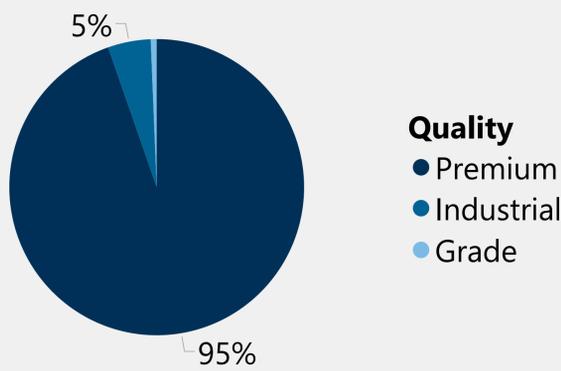
WFE Kg - Year 2024 - HON Only



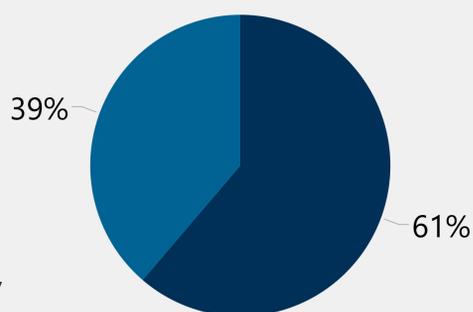
**Size**  
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 ● [3-6]  
 ● [8-UP]  
 ● [0-3]

## PACIFIC

WFE Kg - Season 2023/24

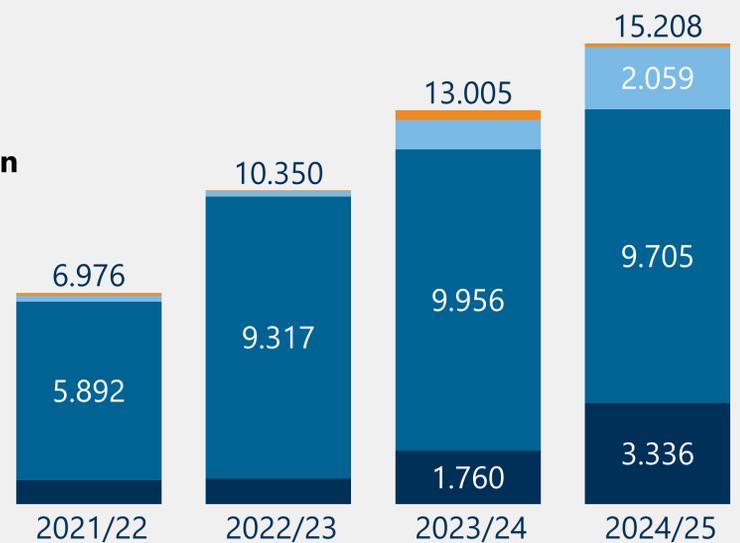


**Quality**  
 ● Premium  
 ● Industrial  
 ● Grade



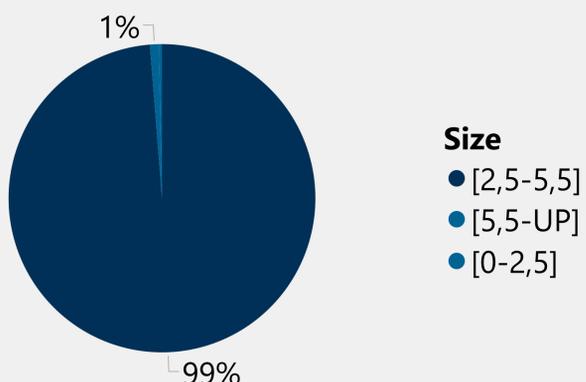
**Condition**  
 ● Frozen  
 ● Fresh

WFE Kg per Season



**Product** ● FILLET ● HG ● HON ● PORTION

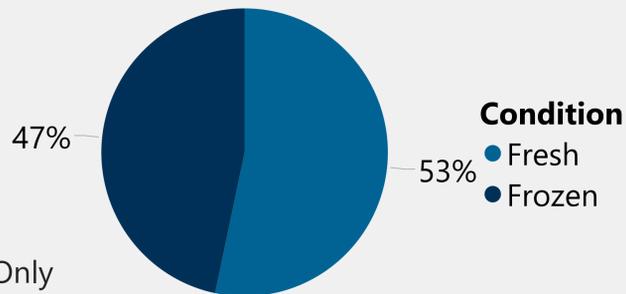
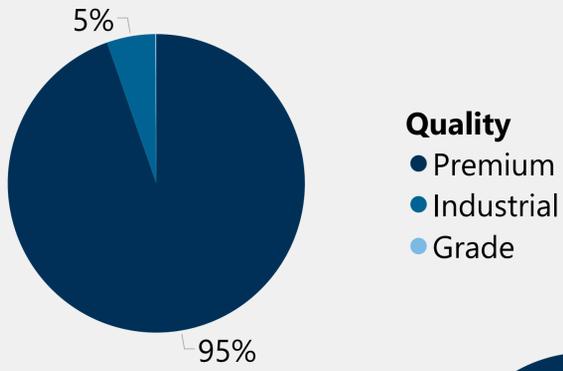
WFE Kg - Season 2023/24 - HG Only



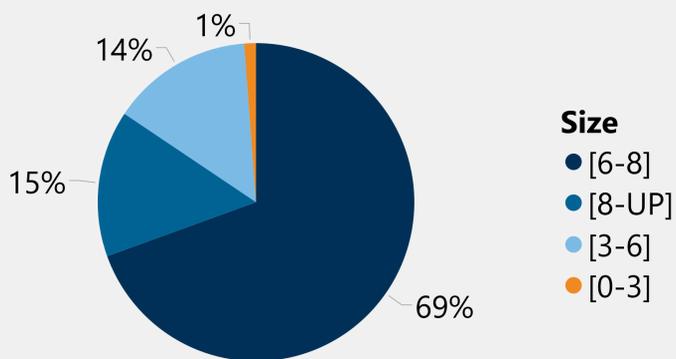
**Size**  
 ● [2,5-5,5]  
 ● [5,5-UP]  
 ● [0-2,5]

## ATLANTIC

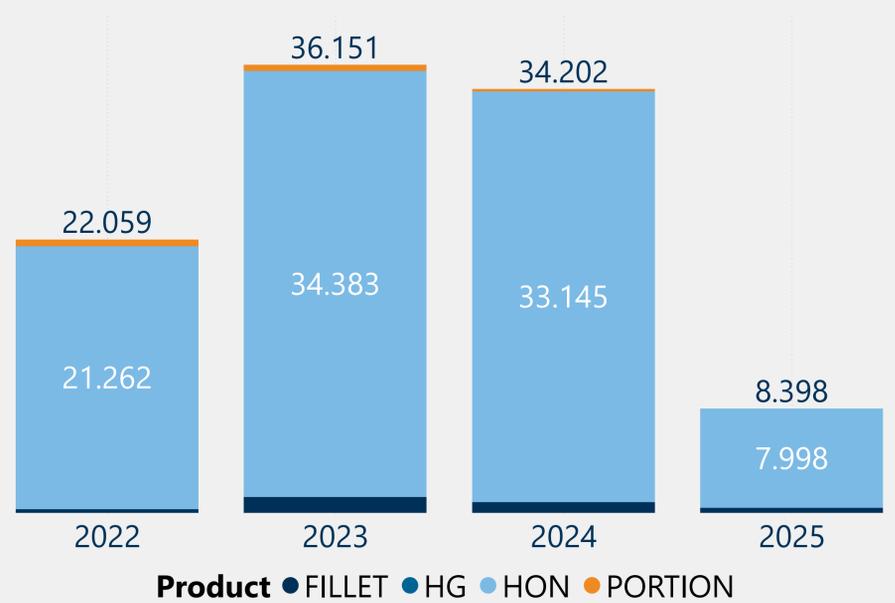
WFE Kg - Year 2024



WFE Kg - Year 2024 - HON Only

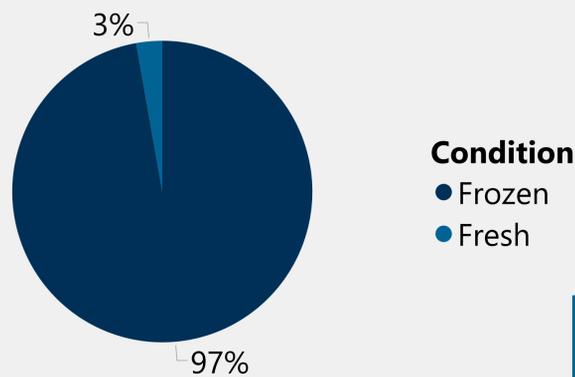
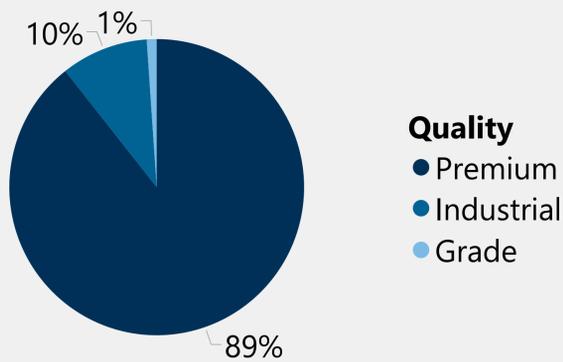


WFE kg per Year

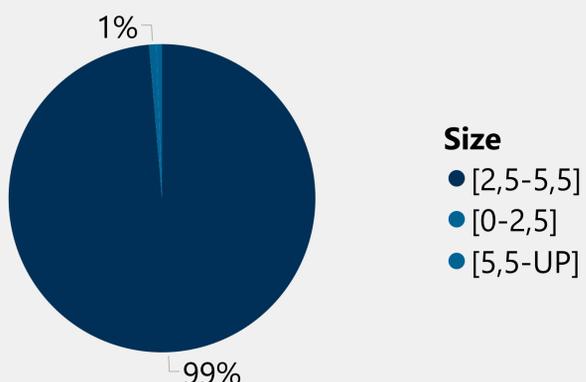


## PACIFIC

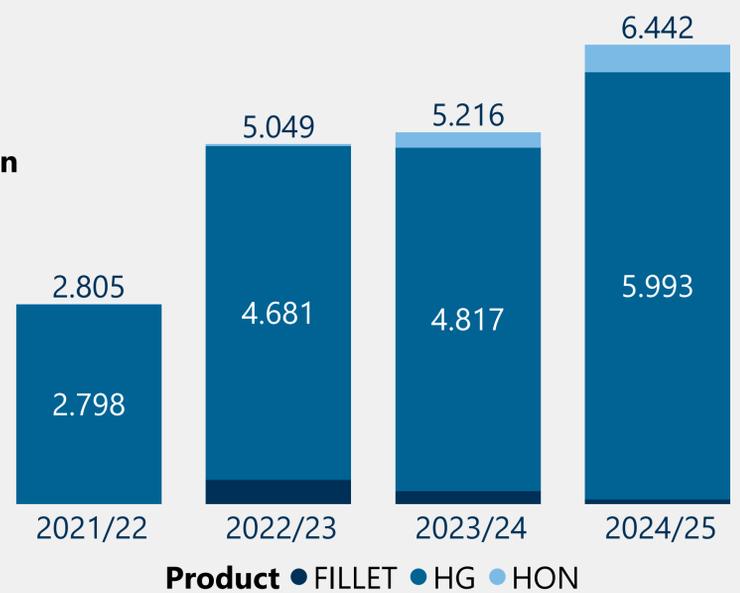
WFE Kg - Season 2023/24



WFE Kg - Season 2023/24 - HG Only



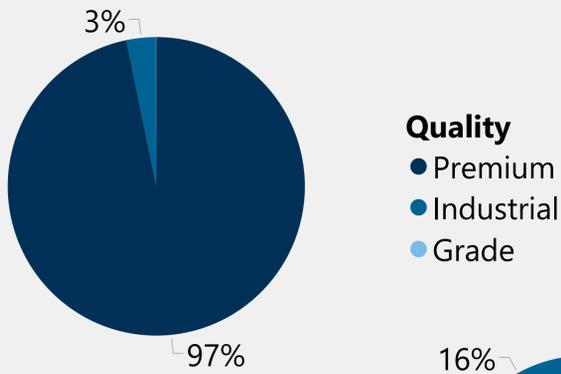
WFE Kg per Season



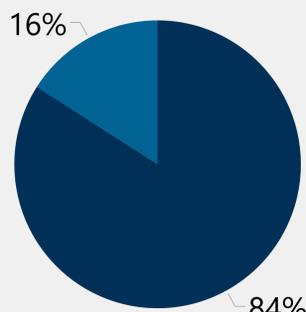
# Japan imports from Chile

## ATLANTIC

WFE Kg - Year 2024

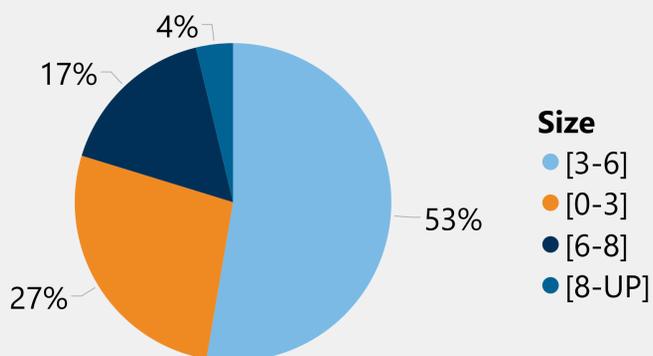


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 ● Industrial  
 ● Grade



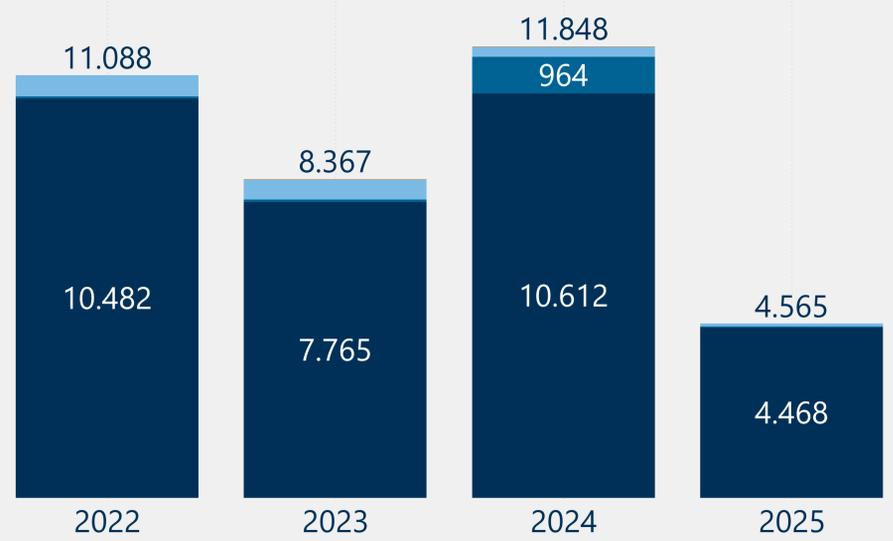
**Condition**  
 ● Frozen  
 ● Fresh

WFE Kg - Year 2024 - HON Only



**Size**  
 ● [3-6]  
 ● [0-3]  
 ● [6-8]  
 ● [8-UP]

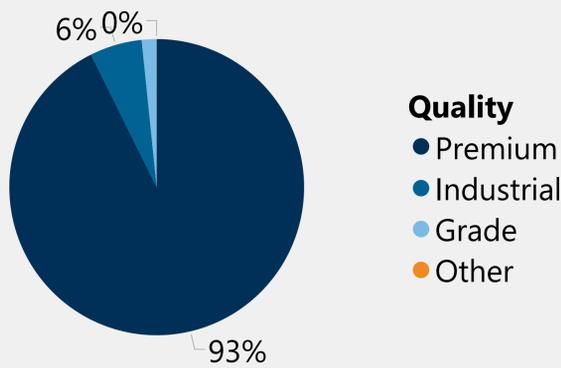
WFE kg per Year



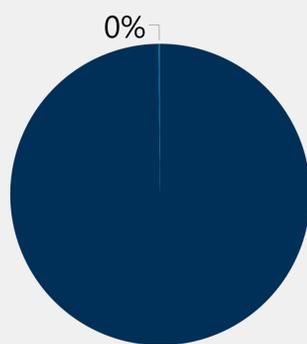
**Product** ● FILLET ● HG ● HON ● PORTION

## PACIFIC

WFE Kg - Season 2023/24

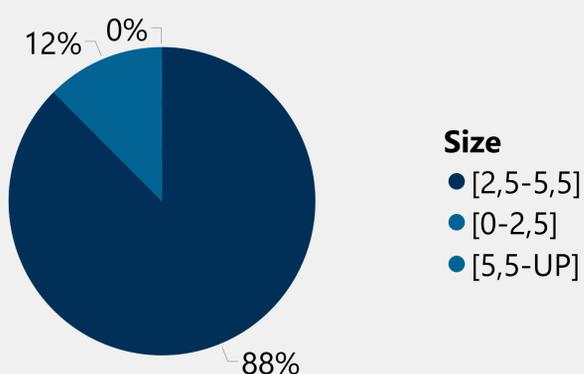


**Quality**  
 ● Premium  
 ● Industrial  
 ● Grade  
 ● Other



**Condition**  
 ● Frozen  
 ● Fresh

WFE Kg - Season 2023/24 - HG Only



**Size**  
 ● [2,5-5,5]  
 ● [0-2,5]  
 ● [5,5-UP]

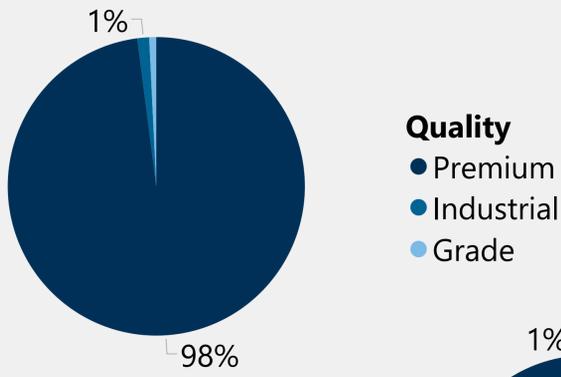
WFE Kg per Season



**Product** ● FILLET ● HG ● HON ● PORTION

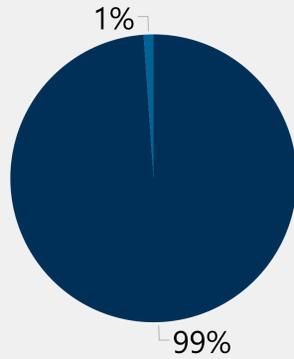
## ATLANTIC

WFE Kg - Year 2024



**Quality**

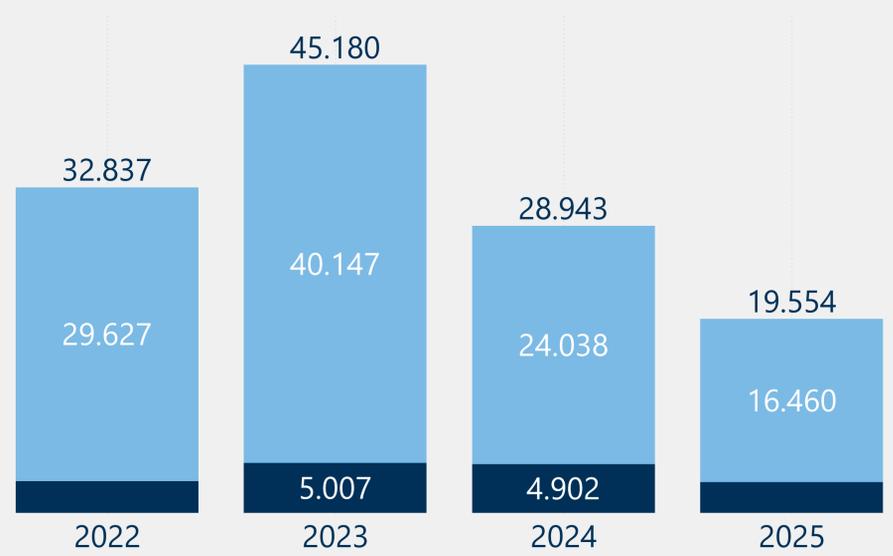
- Premium
- Industrial
- Grade



**Condition**

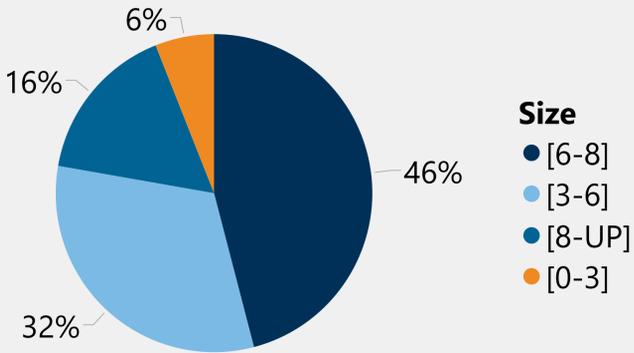
- Frozen
- Fresh

WFE kg per Year



**Product** ● FILLET ● HG ● HON

WFE Kg - Year 2024 - HON Only

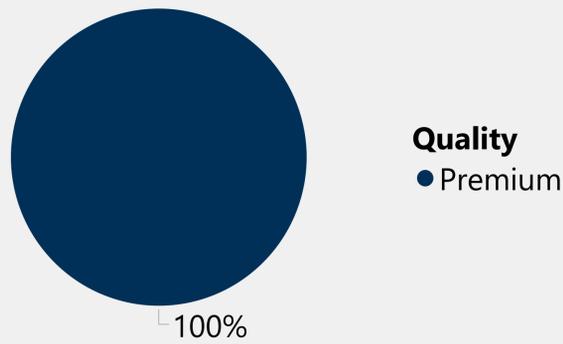


**Size**

- [6-8]
- [3-6]
- [8-UP]
- [0-3]

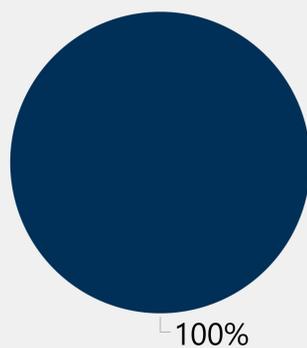
## PACIFIC

WFE Kg - Season 2023/24



**Quality**

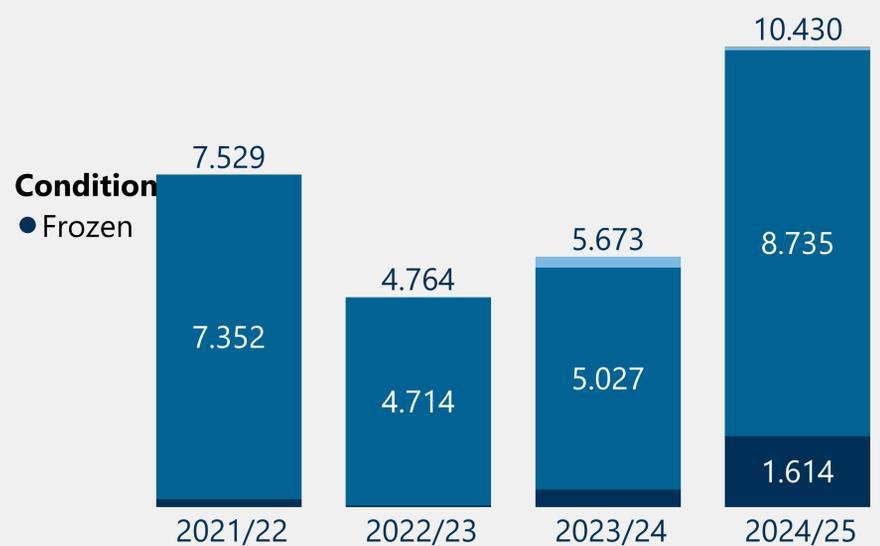
- Premium



**Condition**

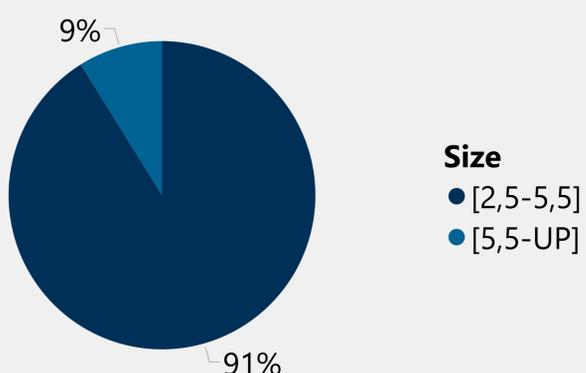
- Frozen

WFE Kg per Season



**Product** ● FILLET ● HG ● HON ● PORTION

WFE Kg - Season 2023/24 - HG Only



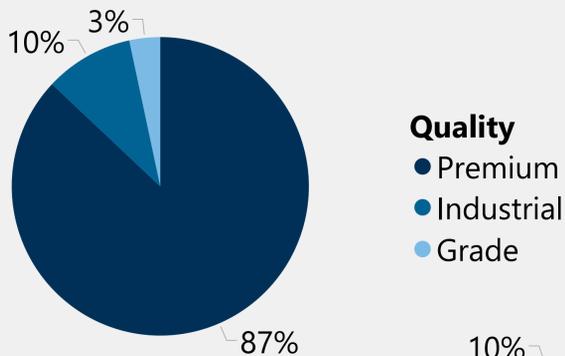
**Size**

- [2,5-5,5]
- [5,5-UP]

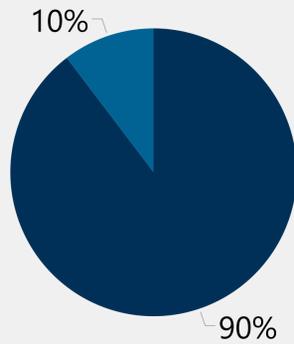
# Other Asia imports from Chile

## ATLANTIC

WFE Kg - Year 2024

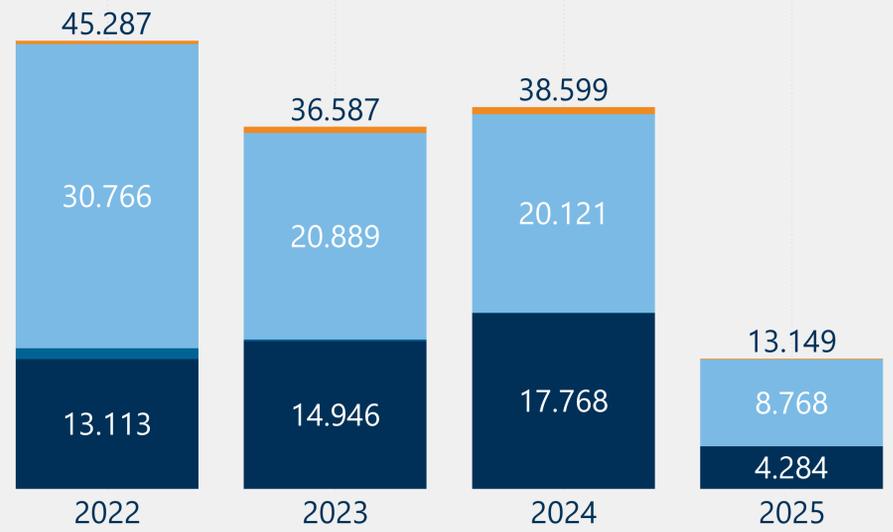


**Quality**  
 ● Premium  
 ● Industrial  
 ● Grade



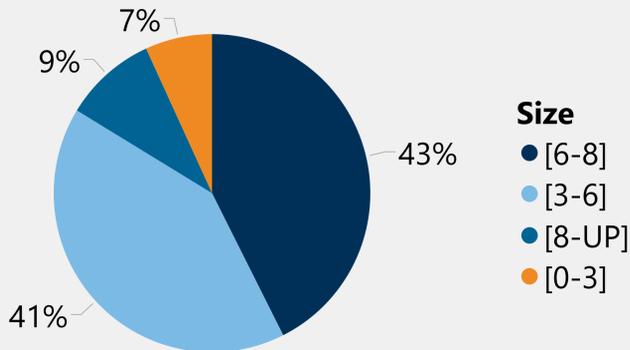
**Condition**  
 ● Frozen  
 ● Fresh

WFE kg per Year



**Product** ● FILLET ● HG ● HON ● PORTION

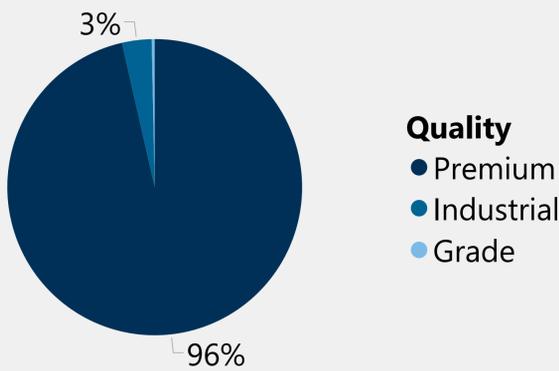
WFE Kg - Year 2024 - HON Only



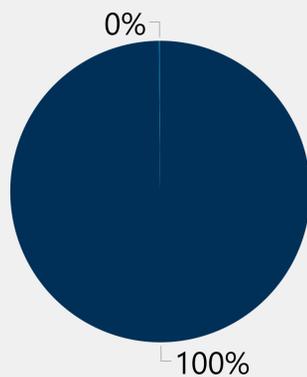
**Size**  
 ● [6-8]  
 ● [3-6]  
 ● [8-UP]  
 ● [0-3]

## PACIFIC

WFE Kg - Season 2023/24

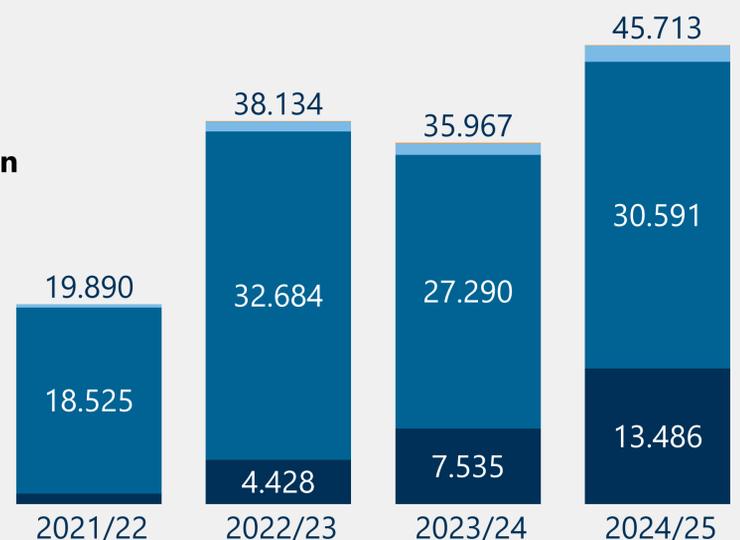


**Quality**  
 ● Premium  
 ● Industrial  
 ● Grade



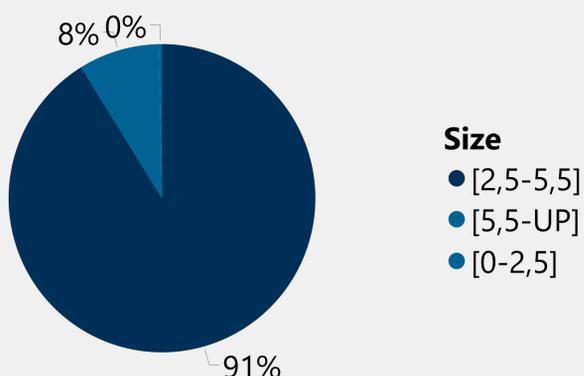
**Condition**  
 ● Frozen  
 ● Fresh

WFE Kg per Season



**Product** ● FILLET ● HG ● HON ● PORTION

WFE Kg - Season 2023/24 - HG Only



**Size**  
 ● [2,5-5,5]  
 ● [5,5-UP]  
 ● [0-2,5]